

COMMITTEE ON LEGISLATIVE RESEARCH  
OVERSIGHT DIVISION

**FISCAL NOTE**

L.R. No.: 3390-03  
Bill No.: Perfected SCS for SB 599  
Subject: Business and Commerce; State Treasurer  
Type: Original  
Date: January 28, 2020

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Bill Summary: This proposal increases the investment limit in linked deposits by the State Treasurer.

**FISCAL SUMMARY**

<b>ESTIMATED NET EFFECT ON GENERAL REVENUE FUND</b>			
FUND AFFECTED	FY 2021	FY 2022	FY 2023
General Revenue	\$0	Up to (\$344,292)	Up to (\$688,584)
<b>Total Estimated Net Effect on General Revenue</b>	<b>\$0</b>	<b>Up to (\$344,292)</b>	<b>Up to (\$688,584)</b>

<b>ESTIMATED NET EFFECT ON OTHER STATE FUNDS</b>			
FUND AFFECTED	FY 2021	FY 2022	FY 2023
Other State Funds	\$0	Up to (\$538,508)	Up to (\$1,077,016)
<b>Total Estimated Net Effect on <u>Other</u> State Funds</b>	<b>\$0</b>	<b>Up to (\$538,508)</b>	<b>Up to (\$1,077,016)</b>

Numbers within parentheses: ( ) indicate costs or losses.

This fiscal note contains 6 pages.

<b>ESTIMATED NET EFFECT ON FEDERAL FUNDS</b>			
FUND AFFECTED	FY 2021	FY 2022	FY 2023
<b>Total Estimated Net Effect on <u>All</u> Federal Funds</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>

<b>ESTIMATED NET EFFECT ON FULL TIME EQUIVALENT (FTE)</b>			
FUND AFFECTED	FY 2021	FY 2022	FY 2023
<b>Total Estimated Net Effect on FTE</b>	<b>0</b>	<b>0</b>	<b>0</b>

☒ Estimated Net Effect (expenditures or reduced revenues) expected to exceed \$100,000 in any of the three fiscal years after implementation of the act.

<b>ESTIMATED NET EFFECT ON LOCAL FUNDS</b>			
FUND AFFECTED	FY 2021	FY 2022	FY 2023
<b>Local Government</b>	<b>\$0</b>	<b>Unknown</b>	<b>Unknown</b>

## FISCAL ANALYSIS

### ASSUMPTION

Officials from the **Office of the State Treasurer (STO)** state that total state revenue will decrease because linked deposit loans earn less in interest than other options that the State Treasurer has to invest in as a result of this proposal.

The current activity for the Linked Deposit Program is as follows:

Small Business Program	\$256,644,377
Job Enhancement Program	\$ 700,000
Alternative Energy Program	\$ 0
Agriculture Program	\$190,655,584
Local Government Program	\$ 14,960,735
Multi-Family Housing Program	\$ 43,625,460
<b>Total Active Deposits</b>	<b>\$506,596,156</b>

Approved and Waiting Placement	\$ 5,285,387
Awaiting Approval	\$ 425,636
In Progress	\$ 9,935,287
<b>Total</b>	<b>\$522,242,466</b>

### Fiscal Impact

39% to GR - \$688,584

61% to all other interest earning funds - \$1,077,016

### Formula

Average 5 year agency bond: 3.00 callable or 2.75 bullet = Average of 2.875% the state earns

Average yield on linked deposit is .668%

Opportunity cost is 2.207% (2.875% - 0.668%)

$\$80,000,000 (\$800,000,000 - \$720,000,000) * 2.207\% = \$1,765,600$

GR	39% x \$1,765,600 =	\$688,584;
Other	61% x \$1,765,600 =	<u>\$1,077,016</u>
Total		\$1,765,600

The STO stated the fiscal impact is staggered; no impact in FY 2021, half of \$1,765,600 in FY 2022, and a full impact in FY 2023.

ASSUMPTION (continued)

**Oversight** notes the proposal increases the aggregate cap from \$720 million to \$800 million. Current law states that no more than \$110 million shall be used for linked deposits to eligible small businesses. This proposal will increase the \$110 million to \$190 million.

**Oversight** notes that increasing the allocation for Linked Deposits will result in a decrease to state revenue given that there are investments with higher interest rates of return that the STO could take advantage of. The interest rate environment with lending institutions will not be constant and Oversight is unable to determine the amount of businesses that would utilize the Linked Deposit program in the future. Therefore, Oversight will reflect a loss to general revenue of up to \$688,584 and a loss to other state funds of up to \$1,077,016 (STO estimate of interest lost with program being fully utilized with the additional \$80,000,000).

**Oversight** also notes there is potential savings to local political subdivisions if they choose to utilize the Linked Deposit Program. Therefore, Oversight will reflect an unknown positive fiscal impact to political subdivisions to the extent they avail themselves of up to \$80 million in increased linked deposit authority.

**Oversight** notes this increase in the Linked Deposit program may have positive benefits to the various Missouri businesses and entities that utilize the program. Oversight considers these benefits to be indirect impacts and have not reflected them in the fiscal note.

**Oversight** notes the Senate Committee Substitute adds changes to sections 30.260 and 30.758. Oversight will assume the changes are permissive make the assumption that these changes will not have a fiscal impact on the state.

<u>FISCAL IMPACT - State Government</u>	FY 2021 (10 Mo.)	FY 2022	FY 2023
<b>GENERAL REVENUE FUND</b>			
<u>Lost opportunity for higher returns - STO</u>	<u>\$0</u>	<u>Up to</u>	<u>Up to</u>
Decrease in investment returns p. 3-4		<u>(\$344,292)</u>	<u>(\$688,584)</u>
<b>ESTIMATED NET EFFECT ON GENERAL REVENUE FUND</b>	<b><u>\$0</u></b>	<b><u>Up to</u> <u>(\$344,292)</u></b>	<b><u>Up to</u> <u>(\$688,584)</u></b>

<u>FISCAL IMPACT - State Government</u> (continued)	FY 2021 (10 Mo.)	FY 2022	FY 2023
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**OTHER STATE FUNDS**

<u>Lost opportunity for higher returns - STO</u> Decrease in investment returns p. 3-4	\$0	Up to <u>(\$538,508)</u>	Up to <u>(\$1,077,016)</u>
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<b>ESTIMATED NET EFFECT ON OTHER STATE FUNDS</b>	<b>\$0</b>	<b>Up to <u>(\$538,508)</u></b>	<b>Up to <u>(\$1,077,016)</u></b>
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<u>FISCAL IMPACT - Local Government</u>	FY 2021 (10 Mo.)	FY 2022	FY 2023
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**LOCAL POLITICAL SUBDIVISIONS**

<u>Savings- Linked Deposit Participation</u>	<u>\$0</u>	<u>Unknown</u>	<u>Unknown</u>
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<b>ESTIMATED NET EFFECT ON LOCAL POLITICAL SUBDIVISIONS</b>	<b><u>\$0</u></b>	<b><u>Unknown</u></b>	<b><u>Unknown</u></b>
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FISCAL IMPACT - Small Business

Small businesses could benefit from continued opportunities to participate in the linked deposit program.

FISCAL DESCRIPTION

Under current law, no more than 10% of all time deposits of state moneys can be placed with any one single banking institution. This act raises that limitation to 20% of all time deposits of state moneys.

Current law additionally outlines the manner in which the State Treasurer can determine the market rate, for purposes of the Linked Deposit Program. In addition to those provisions, this act permits the Treasurer to calculate the market rate based on current market investment indicators.

FISCAL DESCRIPTION (continued)

The act increases the total amount that the State Treasurer may invest in linked deposits from \$720 million to \$800 million. The act also increases the amount of that \$800 million that may be invested in small businesses from \$110 million to \$190 million.

Furthermore, the act requires the State Treasurer to give priority to the funding of renewed linked deposit applications over the funding of new linked deposit applications.

This legislation is not federally mandated, would not duplicate any other program and would not require additional capital improvements or rental space.

SOURCES OF INFORMATION

Office of the State Treasurer



Julie Morff  
Director  
January 28, 2020



Ross Strope  
Assistant Director  
January 28, 2020