SECOND REGULAR SESSION

SENATE BILL NO. 1036

103RD GENERAL ASSEMBLY

INTRODUCED BY SENATOR BECK.

4320S.01I

KRISTINA MARTIN, Secretary

ANACT

To repeal sections 620.2005 and 620.2010, RSMo, and to enact in lieu thereof two new sections relating to financial incentives for business development.

Be it enacted by the General Assembly of the State of Missouri, as follows:

- Section A. Sections 620.2005 and 620.2010, RSMo, are repealed and two new sections enacted in lieu thereof, to be
- 3 known as sections 620.2005 and 620.2010, to read as follows:
 - 620.2005. 1. As used in sections 620.2000 to
- 2 620.2020, the following terms mean:
- 3 (1) "Average wage", the aggregate gross new payroll
- 4 divided by the [number of new jobs] aggregate actual hours
- 5 worked for new jobs multiplied by two thousand eighty, or
- 6 the **aggregate gross** payroll of the retained jobs divided by
- 7 the [number of retained jobs] aggregate actual hours worked
- 8 for retained jobs multiplied by two thousand eighty;
- 9 (2) "Commencement of operations", the starting date
- 10 for the qualified company's first new employee, which shall
- 11 be no later than twelve months from the date of the approval;
- 12 (3) "Contractor", a person, employer, or business
- 13 entity that enters into an agreement to perform any service
- 14 or work or to provide a certain product in exchange for
- 15 valuable consideration. This definition shall include but
- 16 not be limited to a general contractor, subcontractor,

EXPLANATION-Matter enclosed in bold-faced brackets [thus] in this bill is not enacted and is intended to be omitted in the law.

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independent contractor, contract employee, project manager,
or a recruiting or staffing entity;

- or a recruiting or staffing entity; 19 "County average wage", the average wages in each 20 county as determined by the department for the most recently 21 completed full calendar year. However, if the computed 22 county average wage is above the statewide average wage, the 23 statewide average wage shall be deemed the county average 24 wage for such county for the purpose of determining 25 eligibility. The department shall publish the county 26 average wage for each county at least annually. 27 Notwithstanding the provisions of this subdivision to the 28 contrary, for any qualified company that in conjunction with 29 their project is relocating employees from a Missouri county
- with a higher county average wage, the company shall obtain the endorsement of the governing body of the community from which jobs are being relocated or the county average wage
- for their project shall be the county average wage for the county from which the employees are being relocated;
- 35 (5) "Department", the Missouri department of economic
 36 development;
- (6) "Director", the director of the department ofeconomic development;
- (7) "Employee", a person employed by a qualifiedcompany, excluding:
- 41 (a) Owners of the qualified company unless the 42 qualified company is participating in an employee stock 43 ownership plan; or
- 44 (b) Owners of a noncontrolling interest in stock of a 45 qualified company that is publicly traded;
- 46 (8) "Existing Missouri business", a qualified company 47 that, for the ten-year period preceding submission of a 48 notice of intent to the department, had a physical location

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in Missouri and full-time employees who routinely performed job duties within Missouri;

- 51 (9) "Full-time employee", an employee of the qualified 52 company that is scheduled to work an average of at least 53 thirty-five hours per week for a twelve-month period, and 54 one for which the qualified company offers health insurance 55 and pays at least fifty percent of such insurance premiums. 56 An employee that spends less than fifty percent of the 57 employee's work time at the facility shall be considered to be located at a facility if the employee receives his or her 58 59 directions and control from that facility, is on the facility's payroll, one hundred percent of the employee's 60 61 income from such employment is Missouri income, and the employee is paid at or above the applicable percentage of 62 63 the county average wage;
 - (10) "Gross wages", the total compensation paid by an employer to an employee as reported in box 5 of the employee's W-2;
 - (11) "Industrial development authority", an industrial development authority organized under chapter 349 that has entered into a formal written memorandum of understanding with an entity of the United States Department of Defense regarding a qualified military project;
- [(11)] (12) "Infrastructure projects", highways,
 roads, streets, bridges, sewers, traffic control systems and
 devices, water distribution and supply systems, curbing,
 sidewalks, storm water and drainage systems, broadband
 internet infrastructure, and any other similar public
 improvements, but in no case shall infrastructure projects
 include private structures;
- 79 [(12)] (13) "Local incentives", the present value of 80 the dollar amount of direct benefit received by a qualified

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company for a project facility from one or more local political subdivisions, but this term shall not include loans or other funds provided to the qualified company that shall be repaid by the qualified company to the political subdivision;

- [(13)] (14) "Manufacturing capital investment", expenditures made by a qualified manufacturing company to retool or reconfigure a manufacturing project facility directly related to the manufacturing of a new product or the expansion or modification of the manufacture of an existing product;
- [(14)] (15) "Memorandum of understanding", an agreement executed by an industrial development authority and an entity of the United States Department of Defense, a copy of which is provided to the department of economic development, that states, but is not limited to:
- 97 (a) A requirement for the military to provide the
 98 total number of existing jobs, jobs directly created by a
 99 qualified military project, and average salaries of such
 100 jobs to the industrial development authority and the
 101 department of economic development annually for the term of
 102 the benefit;
- 103 (b) A requirement for the military to provide an
 104 accounting of the expenditures of capital investment made by
 105 the military directly related to the qualified military
 106 project to the industrial development authority and the
 107 department of economic development annually for the term of
 108 the benefit;
- 109 (c) The process by which the industrial development 110 authority shall monetize the tax credits annually and any 111 transaction cost or administrative fee charged by the

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112 industrial development authority to the military on an 113 annual basis;

- 114 (d) A requirement for the industrial development 115 authority to provide proof to the department of economic 116 development of the payment made to the qualified military 117 project annually, including the amount of such payment;
- 118 The schedule of the maximum amount of tax credits 119 which may be authorized in each year for the project and the 120 specified term of the benefit, as provided by the department of economic development; and
- 122 (f) A requirement that the annual benefit paid shall 123 be the lesser of:
 - The maximum amount of tax credits authorized; or
- 125 The actual calculated benefit derived from the 126 number of new jobs and average salaries;
- 127 [(15)] (16) "NAICS" or "NAICS industry 128 classification", the classification provided by the most 129 recent edition of the North American Industry Classification 130 System as prepared by the Executive Office of the President, 131 Office of Management and Budget;
- 132 [(16)] (17) "New capital investment", shall include 133 costs incurred by the qualified company at the project 134 facility after acceptance by the qualified company of the 135 proposal for benefits from the department or the approval 136 notice of intent, whichever occurs first, for real or 137 personal property, and may include the value of finance or 138 capital leases for real or personal property for the term of 139 such lease at the project facility executed after acceptance 140 by the qualified company of the proposal for benefits from 141 the department or the approval of the notice of intent;
- 142 [(17)] (18) "New direct local revenue", the present 143 value of the dollar amount of direct net new tax revenues of

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144 the local political subdivisions likely to be produced by 145 the project over a ten-year period as calculated by the 146 department, excluding local earnings tax, and net new 147 utility revenues, provided the local incentives include a 148 discount or other direct incentives from utilities owned or 149 operated by the political subdivision; 150 [(18)] (19) "New job", the number of full-time 151 employees located at the project facility that exceeds the 152 project facility base employment less any decrease in the 153 number of full-time employees at related facilities below 154 the related facility base employment. No job that was 155 created prior to the date of the notice of intent shall be 156 deemed a new job; 157 [(19)] (20) "New payroll", the amount of gross wages 158 paid for all new jobs, located at the project facility 159 during the qualified company's tax year that exceeds the 160 project facility base payroll. For a qualified company that 161 offers health insurance to all full-time employees of all 162 facilities located in this state, and certifies that it pays 163 one hundred percent of such insurance premiums, "new 164 payroll" shall include all amounts paid by the qualified 165 company for such insurance premiums; 166 [(20)] (21) "New product", a new model or line of a 167 manufactured good that has not been manufactured in Missouri 168 by a qualified manufacturing company at any time prior to 169 the date of the notice of intent, or an existing brand, 170 model, or line of a manufactured good that is redesigned; 171 [(21)] (22) "Notice of intent", a form developed by 172 the department and available online, completed by the 173 qualified company, and submitted to the department stating 174 the qualified company's intent to request benefits under

this program. The notice of intent shall be accompanied

176 with a detailed plan by the qualifying company to make good 177 faith efforts to employ, at a minimum, commensurate with the 178 percentage of minority populations in the state of Missouri, 179 as reported in the previous decennial census, the following: 180 racial minorities, contractors who are racial minorities, 181 and contractors that, in turn, employ at a minimum racial 182 minorities commensurate with the percentage of minority 183 populations in the state of Missouri, as reported in the 184 previous decennial census. At a minimum, such plan shall 185 include monitoring the effectiveness of outreach and 186 recruitment strategies in attracting diverse applicants and 187 linking with different or additional referral sources in the 188 event that recruitment efforts fail to produce a diverse pipeline of applicants. The notice of intent shall be 189 190 accompanied by an affidavit signed by the qualified 191 company's human resources lead or chief financial officer 192 attesting to the estimated number of new jobs, position 193 types, and new payroll; 194 [(22)] (23) "Percent of local incentives", the amount 195 of local incentives divided by the amount of new direct 196 local revenue; 197 [(23)] (24) "Program", the Missouri works program 198 established in sections 620.2000 to 620.2020; 199 [(24)] (25) "Project facility", the building or 200 buildings used by a qualified company at which new or 201 retained jobs and any new capital investment are or will be 202 located or by a qualified manufacturing company at which a 203 manufacturing capital investment is or will be located. A 204 project facility may include separate buildings located 205 within sixty miles of each other such that their purpose and 206 operations are interrelated; provided that where the 207 buildings making up the project facility are not located

208 within the same county, the average wage of the new gross 209 payroll shall exceed the applicable percentage of the 210 highest county average wage among the counties in which the 211 buildings are located. Upon approval by the department, a 212 subsequent project facility may be designated if the 213 qualified company demonstrates a need to relocate to the 214 subsequent project facility at any time during the project 215 period. For qualified military projects, the term "project 216 facility" means the military base or installation at which 217 such qualified military project is or shall be located; 218 [(25)] (26) "Project facility base employment", the 219 greater of the number of full-time employees located at the 220 project facility on the date of the notice of intent or, for 221 the twelve-month period prior to the date of the notice of 222 intent, the average number of full-time employees located at 223 the project facility. In the event the project facility has 224 not been in operation for a full twelve-month period, the 225 average number of full-time employees for the number of 226 months the project facility has been in operation prior to 227 the date of the notice of intent; 228 [(26)] (27) "Project facility base payroll", the 229 annualized gross payroll for the project facility base 230 employment or the total amount of [taxable] gross wages paid 231 by the qualified company to full-time employees of the 232 qualified company located at the project facility in the 233 twelve months prior to the notice of intent. For purposes 234 of calculating the benefits under this program, the amount 235 of base payroll shall increase each year based on an 236 appropriate measure, as determined by the department; 237 [(27)] (28) "Project period", the time period within 238 which benefits are awarded to a qualified company or within

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which the qualified company is obligated to perform under an agreement with the department, whichever is greater;

- [(28)] (29) "Projected net fiscal benefit", the total fiscal benefit to the state less any state benefits offered to the qualified company, as determined by the department;
- 244 [(29)] (30) "Qualified company", a firm, partnership, joint venture, association, private or public corporation 245 246 whether organized for profit or not, or headquarters of such 247 entity registered to do business in Missouri that is the owner or operator of a project facility, certifies that it 248 249 offers health insurance to all full-time employees of all 250 facilities located in this state, and certifies that it pays 251 at least fifty percent of such insurance premiums. For the 252 purposes of sections 620.2000 to 620.2020, the term
- 254 (a) Gambling establishments (NAICS industry group 255 7132);

"qualified company" shall not include:

- 256 (b) Store front consumer-based retail trade
 257 establishments (under NAICS sectors 44 and 45), except with
 258 respect to any company headquartered in this state with a
 259 majority of its full-time employees engaged in operations
 260 not within the NAICS codes specified in this subdivision and
 261 except for any such establishments located in a county of
 262 the third or fourth classification;
 - (c) Food and drinking places (NAICS subsector 722);
- 264 (d) Public utilities (NAICS 221 including water and sewer services);
- (e) Any company that is delinquent in the payment of
 any nonprotested taxes or any other amounts due the state or
 federal government or any other political subdivision of
 this state;

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270 (f) Any company requesting benefits for retained jobs 271 that has filed for or has publicly announced its intention 272 to file for bankruptcy protection. However, a company that 273 has filed for or has publicly announced its intention to 274 file for bankruptcy may be a qualified company provided that 275 such company: 276 a. Certifies to the department that it plans to 277 reorganize and not to liquidate; and 278 b. After its bankruptcy petition has been filed, it 279 produces proof, in a form and at times satisfactory to the 280 department, that it is not delinquent in filing any tax returns or making any payment due to the state of Missouri, 281 282 including but not limited to all tax payments due after the 283 filing of the bankruptcy petition and under the terms of the 284 plan of reorganization. Any taxpayer who is awarded 285 benefits under this subsection and who files for bankruptcy 286 under Chapter 7 of the United States Bankruptcy Code, Title 287 11 U.S.C., shall immediately notify the department and shall 288 forfeit such benefits and shall repay the state an amount 289 equal to any state tax credits already redeemed and any 290 withholding taxes already retained; 291 Educational services (NAICS sector 61); (q) 292 (h) Religious organizations (NAICS industry group 293 8131); 294 (i) Public administration (NAICS sector 92); 295 Ethanol distillation or production; (寸) 296 Biodiesel production; or (k) 297 Health care and social services (NAICS sector 62). (1)298 Notwithstanding any provision of this section to the 299 contrary, the headquarters, administrative offices, or

research and development facilities of an otherwise excluded

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business may qualify for benefits if the offices or
facilities serve a multistate territory. In the event a
national, state, or regional headquarters operation is not
the predominant activity of a project facility, the jobs and
investment of such operation shall be considered eligible

- for benefits under this section if the other requirements are satisfied;
- 308 [(30)] (31) "Qualified manufacturing company", a company that:
- 310 (a) Is a qualified company that manufactures motor
 311 vehicles (NAICS group 3361);
 - (b) Manufactures goods at a facility in Missouri;
- 313 (c) Manufactures a new product or has commenced making
 314 a manufacturing capital investment to the project facility
 315 necessary for the manufacturing of such new product, or
 316 modifies or expands the manufacture of an existing product
 317 or has commenced making a manufacturing capital investment
 318 for the project facility necessary for the modification or
 319 expansion of the manufacture of such existing product; and
 - (d) Continues to meet the requirements of paragraphs
- 321 (a) to (c) of this subdivision for the project period;
- 322 [(31)] (32) "Qualified military project", the
 323 expansion or improvement of a military base or installation
 324 within this state that causes:
- 325 (a) An increase of ten or more part-time or full-time 326 military or civilian support personnel:
- a. Whose average salaries equal or exceed ninetypercent of the county average wage; and
- b. Who are offered health insurance, with an entity ofthe United States Department of Defense paying at leastfifty percent of such insurance premiums; and

(b) Investment in real or personal property at the base or installation expressly for the purposes of serving a new or expanded military activity or unit.

335 For the purposes of this subdivision, part-time military or 336 civilian support personnel shall be converted to full-time 337 new jobs by, in hire date order, counting one full-time new 338 job for every thirty-five averaged hours worked per week by 339 part-time military or civilian support personnel in jobs 340 directly created by the qualified military project. For each 341 such full-time new job, the sum of the gross wages of the 342 part-time military or civilian support personnel combined 343 and converted to form the new job shall be the wage for the 344 one full-time new job. Each part-time military or civilian 345 support personnel whose job is combined and converted for 346 such a full-time new job shall be offered health insurance 347 as described in subparagraph b of paragraph (a) of this 348 subdivision;

349 [(32)] (33) "Related company", shall mean:

- (a) A corporation, partnership, trust, or association
 351 controlled by the qualified company;
- 352 (b) An individual, corporation, partnership, trust, or association in control of the qualified company; or
- 354 (c) Corporations, partnerships, trusts or associations 355 controlled by an individual, corporation, partnership, 356 trust, or association in control of the qualified company. 357 As used in this paragraph, "control of a qualified company" 358 shall mean:
- a. Ownership, directly or indirectly, of stock
 possessing at least fifty percent of the total combined
 voting power of all classes of stock entitled to vote in the
 case of a qualified company that is a corporation;

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b. Ownership of at least fifty percent of the capitalor profit interest in such qualified company if it is apartnership or association;

- c. Ownership, directly or indirectly, of at least fifty percent of the beneficial interest in the principal or income of such qualified company if it is a trust, and ownership shall be determined as provided in Section 318 of the Internal Revenue Code of 1986, as amended;
- 371 [(33)] (34) "Related facility", a facility operated by
 372 the qualified company or a related company located in this
 373 state that is directly related to the operations of the
 374 project facility or in which operations substantially
 375 similar to the operations of the project facility are
 376 performed;
- [(34)] (35) "Related facility base employment", the greater of the number of full-time employees located at all related facilities on the date of the notice of intent or, for the twelve-month period prior to the date of the notice of intent, the average number of full-time employees located at all related facilities of the qualified company or a related company located in this state;
- 384 [(35)] (36) "Related facility base payroll", the 385 annualized gross payroll of the related facility base 386 payroll or the total amount of [taxable] gross wages paid by 387 the qualified company to full-time employees of the 388 qualified company located at a related facility in the 389 twelve months prior to the filing of the notice of intent. 390 For purposes of calculating the benefits under this program, 391 the amount of related facility base payroll shall increase 392 each year based on an appropriate measure, as determined by 393 the department;

- [(36)] (37) "Rural area", a county in Missouri with a population less than seventy-five thousand or that does not contain an individual city with a population greater than fifty thousand according to the most recent federal decennial census;
- [(37)] (38) "Tax credits", tax credits issued by the department to offset the state taxes imposed by chapters 143 and 148, or which may be sold or refunded as provided for in this program;
- 403 (39) "Taxable wages", the employee's total
 404 compensation subject to tax as reported in box 16 of the
 405 employee's W-2;
- 406 [(38)] (40) "Withholding tax", the state tax imposed
 407 by sections 143.191 to 143.265. For purposes of this
 408 program, the withholding tax shall be computed using a
 409 schedule as determined by the department based on average
 410 wages.
- 2. This section is subject to the provisions of section 196.1127.

provisions of sections 143.191 to 143.265 if:

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620.2010. 1. In exchange for the consideration 2 provided by the new tax revenues and other economic stimuli 3 that will be generated by the new jobs created, a qualified 4 company may, for a period of five years from the date the 5 new jobs are created, or for a period of six years from the 6 date the new jobs are created if the qualified company is an 7 existing Missouri business, retain an amount equal to the 8 withholding tax as calculated under subdivision (38) of 9 section 620.2005 from the new jobs that would otherwise be 10 withheld and remitted by the qualified company under the

12 (1) The qualified company creates ten or more new 13 jobs, and the average wage of the new payroll equals or 14 exceeds ninety percent of the county average wage;

- (2) The qualified company creates two or more new jobs at a project facility located in a rural area, the average wage of the new payroll equals or exceeds ninety percent of the county average wage, and the qualified company commits to making at least one hundred thousand dollars of new capital investment at the project facility within two years; or
- (3) The qualified company creates two or more new jobs at a project facility located within a zone designated under sections 135.950 to 135.963, the average wage of the new payroll equals or exceeds eighty percent of the county average wage, and the qualified company commits to making at least one hundred thousand dollars in new capital investment at the project facility within two years of approval;
- (4) In the event that the average wage for all new jobs fails to meet the average wage requirement pursuant to subdivisions (1), (2), or (3) of this subsection, the qualified company may retain withholding tax for the minimum number of required jobs. The department may choose which new jobs to include in the minimum number to be averaged that will meet or exceed the average wage requirement.
- 2. In addition to any benefits available under subsection 1 of this section, the department may award a qualified company that satisfies subdivision (1) of subsection 1 of this section additional tax credits, issued each year for a period of five years from the date the new jobs are created, or for a period of six years from the date the new jobs are created if the qualified company is an existing Missouri business, in an amount equal to or less

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44 than six percent of new [payroll] taxable wages; provided 45 that in no event may the total amount of benefits awarded to a qualified company under this section exceed nine percent 46 of new [payroll] taxable wages in any calendar year. The 47 48 amount of tax credits awarded to a qualified company under 49 this subsection shall not exceed the projected net fiscal 50 benefit to the state, as determined by the department, and 51 shall not exceed the least amount necessary to obtain the 52 qualified company's commitment to initiate the project. In determining the amount of tax credits to award to a 53 54 qualified company under this subsection or a qualified manufacturing company under subsection 3 of this section, 55

57 (1) The significance of the qualified company's need for program benefits;

the department shall consider the following factors:

- 59 (2) The amount of projected net fiscal benefit to the 60 state of the project and the period in which the state would 61 realize such net fiscal benefit;
- 62 (3) The overall size and quality of the proposed 63 project, including the number of new jobs, new capital 64 investment, manufacturing capital investment, proposed 65 wages, growth potential of the qualified company, the 66 potential multiplier effect of the project, and similar 67 factors;
- (4) The financial stability and creditworthiness ofthe qualified company;
 - (5) The level of economic distress in the area;
- 71 (6) An evaluation of the competitiveness of 72 alternative locations for the project facility, as 73 applicable; [and]
- 74 (7) The percent of local incentives committed;

(8) Whether the qualified company participates in a pre-apprenticeship program approved by the Missouri department of higher education and workforce development; and

- (9) The location of the headquarters of any contractor used by the qualified company, with preference given to contractors selected through an open bidding process that are headquartered in Missouri and for whom at least eighty-five percent of the workforce used for any work performed by the contractor for a qualified company reside within fifty miles of the site of such work.
- 3. (1) The department may award tax credits to a qualified manufacturing company that makes a manufacturing capital investment of at least five hundred million dollars not more than three years following the department's approval of a notice of intent and the execution of an agreement that meets the requirements of subsection 4 of this section. Such tax credits shall be issued no earlier than January 1, 2023, and may be issued each year for a period of five years. A qualified manufacturing company may qualify for an additional five-year period under this subsection if it makes an additional manufacturing capital investment of at least two hundred fifty million dollars within five years of the department's approval of the original notice of intent.
- 99 (2) The maximum amount of tax credits that any one
 100 qualified manufacturing company may receive under this
 101 subsection shall not exceed five million dollars per
 102 calendar year. The aggregate amount of tax credits awarded
 103 to all qualified manufacturing companies under this
 104 subsection shall not exceed ten million dollars per calendar
 105 year.

(3) If, at the project facility at any time during the project period, the qualified manufacturing company discontinues the manufacturing of the new product, or discontinues the modification or expansion of an existing product, and does not replace it with a subsequent or additional new product or with a modification or expansion of an existing product, the company shall immediately cease receiving any benefit awarded under this subsection for the remainder of the project period and shall forfeit all rights to retain or receive any benefit awarded under this

subsection for the remainder of such period.

- (4) Notwithstanding any other provision of law to the contrary, any qualified manufacturing company that is awarded benefits under this section shall not simultaneously receive tax credits or exemptions under sections 100.700 to 100.850 for the jobs created or retained or capital improvement that qualified for benefits under this section. The provisions of subsection 5 of section 285.530 shall not apply to a qualified manufacturing company that is awarded benefits under this section.
 - 4. Upon approval of a notice of intent to receive tax credits under subsection 2, 3, 6, or 7 of this section, the department and the qualified company shall enter into a written agreement covering the applicable project period. The agreement shall specify, at a minimum:
- 131 (1) The committed number of new jobs, new payroll, and
 132 new capital investment, or the manufacturing capital
 133 investment and committed percentage of retained jobs for
 134 each year during the project period;
- (2) The date or time period during which the taxcredits shall be issued, which may be immediately or over a

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period not to exceed two years from the date of approval of the notice of intent;

- (3) Clawback provisions, as may be required by the department;
- (4) Financial guarantee provisions as may be required
 by the department, provided that financial guarantee
 provisions shall be required by the department for tax
 credits awarded under subsection 7 of this section; and
 - (5) Any other provisions the department may require.
- 146 5. In lieu of the benefits available under subsections 147 1 and 2 of this section, and in exchange for the 148 consideration provided by the new tax revenues and other 149 economic stimuli that will be generated by the new jobs 150 created by the program, a qualified company may, for a 151 period of five years from the date the new jobs are created, 152 or for a period of six years from the date the new jobs are 153 created if the qualified company is an existing Missouri 154 business, retain an amount equal to the withholding tax as calculated under subdivision (38) of section 620.2005 from 155 156 the new jobs that would otherwise be withheld and remitted 157 by the qualified company under the provisions of sections 158 143.191 to 143.265 equal to:
 - (1) Six percent of new [payroll] taxable wages for a period of five years from the date the required number of new jobs were created if the qualified company creates one hundred or more new jobs and the average wage of the new payroll equals or exceeds one hundred twenty percent of the county average wage of the county in which the project facility is located; or
- 166 (2) Seven percent of new [payroll] taxable wages for a
 167 period of five years from the date the required number of
 168 jobs were created if the qualified company creates one

- 169 hundred or more new jobs and the average wage of the new
- 170 payroll equals or exceeds one hundred forty percent of the
- 171 county average wage of the county in which the project
- 172 facility is located.
- 173 The department shall issue a refundable tax credit for any
- 174 difference between the amount of benefit allowed under this
- 175 subsection and the amount of withholding tax retained by the
- 176 company, in the event the withholding tax is not sufficient
- 177 to provide the entire amount of benefit due to the qualified
- 178 company under this subsection.
- 179 6. In addition to the benefits available under
- 180 subsection 5 of this section, the department may award a
- 181 qualified company that satisfies the provisions of
- 182 subsection 5 of this section additional tax credits, issued
- 183 each year for a period of five years from the date the new
- 184 jobs are created, or for a period of six years from the date
- 185 the new jobs are created if the qualified company is an
- 186 existing Missouri business, in an amount equal to or less
- 187 than three percent of new [payroll] taxable wages; provided
- 188 that in no event may the total amount of benefits awarded to
- 189 a qualified company under this section exceed nine percent
- 190 of new [payroll] taxable wages in any calendar year. The
- 191 amount of tax credits awarded to a qualified company under
- 192 this subsection shall not exceed the projected net fiscal
- 193 benefit to the state, as determined by the department, and
- 194 shall not exceed the least amount necessary to obtain the
- 195 qualified company's commitment to initiate the project. In
- 196 determining the amount of tax credits to award to a
- 197 qualified company under this subsection, the department
- 198 shall consider the factors provided under subsection 2 of
- 199 this section.

200 7. In lieu of the benefits available under subsections 201 1, 2, 5, and 6 of this section, and in exchange for the 202 consideration provided by the new tax revenues and other 203 economic stimuli that will be generated by the new jobs and 204 new capital investment created by the program, the 205 department may award a qualified company that satisfies the 206 provisions of subdivision (1) of subsection 1 of this 207 section tax credits, issued within one year following the 208 qualified company's acceptance of the department's proposal 209 for benefits, in an amount equal to or less than nine 210 percent of new [payroll] taxable wages. The amount of tax 211 credits awarded to a qualified company under this subsection 212 shall not exceed the projected net fiscal benefit to the 213 state, as determined by the department, and shall not exceed 214 the least amount necessary to obtain the qualified company's 215 commitment to initiate the project. In determining the 216 amount of tax credits to award to a qualified company under 217 this subsection, the department shall consider the factors provided under subsection 2 of this section and the 218 219 qualified company's commitment to new capital investment and 220 new job creation within the state for a period of not less 221 than ten years. For the purposes of this subsection, each 222 qualified company shall have an average wage of the new 223 payroll that equals or exceeds one hundred percent of the 224 county average wage. Notwithstanding the provisions of 225 section 620.2020 to the contrary, this subsection shall 226 expire on June 30, 2025. 227

8. No benefits shall be available under this section for any qualified company that has performed significant, project-specific site work at the project facility, purchased machinery or equipment related to the project, or has publicly announced its intention to make new capital

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investment or manufacturing capital investment at the project facility prior to receipt of a proposal for benefits under this section or approval of its notice of intent, whichever occurs first.

- 9. In lieu of any other benefits under this chapter, the department of economic development may award a tax credit to an industrial development authority for a qualified military project in an amount equal to the estimated withholding taxes associated with the part-time and full-time civilian and military new jobs located at the facility and directly impacted by the project. The amount of the tax credit shall be calculated by multiplying:
- (1) The average percentage of tax withheld, as provided by the department of revenue to the department of economic development;
- (2) The average [salaries] taxable wages of the jobs directly created by the qualified military project; and
- 249 (3) The number of jobs directly created by the 250 qualified military project.

251 If the amount of the tax credit represents the least amount 252 necessary to accomplish the qualified military project, the 253 tax credits may be issued, but no tax credits shall be 254 issued for a term longer than fifteen years. No qualified 255 military project shall be eligible for tax credits under 256 this subsection unless the department of economic 257 development determines the qualified military project shall 258 achieve a net positive fiscal impact to the state.