## SECOND REGULAR SESSION

## SENATE BILL NO. 827

## 102ND GENERAL ASSEMBLY

INTRODUCED BY SENATOR KOENIG.

4203S.01I KRISTINA MARTIN, Secretary

## **AN ACT**

To repeal sections 30.260 and 105.688, RSMo, and to enact in lieu thereof six new sections relating to social objective scoring standards.

Be it enacted by the General Assembly of the State of Missouri, as follows:

Section A. Sections 30.260 and 105.688, RSMo, are repealed

- 2 and six new sections enacted in lieu thereof, to be known as
- 3 sections 30.260, 34.715, 105.688, 105.692, 409.115, and
- 4 409.117, to read as follows:

30.260. 1. The state treasurer shall prepare,

- 2 maintain and adhere to a written investment policy which
- 3 shall include an asset allocation plan which limits the
- 4 total amount of state moneys which may be invested in any
- 5 particular investment authorized by Section 15, Article IV
- 6 of the Missouri Constitution. Such asset allocation plan
- 7 shall also set diversification limits, as applicable, which
- 8 shall include a restriction limiting the total amount of
- 9 time deposits of state moneys, not including linked
- 10 deposits, placed with any one single banking institution to
- 11 be no greater than fifteen percent of all time deposits of
- 12 state moneys authorized under the asset allocation plan.
- 13 The state treasurer shall present a copy of such policy to
- 14 the governor, commissioner of administration, state auditor
- 15 and general assembly at the commencement of each regular
- 16 session of the general assembly or at any time the written
- investment policy is amended.

EXPLANATION-Matter enclosed in bold-faced brackets [thus] in this bill is not enacted and is intended to be omitted in the law.

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- 2. (1) The written investment policy shall include provisions prohibiting the investment of state, United States, or nonstate funds in any particular investment held by any entity that prioritizes a social objective or other nonfinancial objective into its discretionary business or investment decisions.
- 24 (2) For purposes of this subsection, the following 25 terms mean:
  - (a) "Nonfinancial objective", the material fact to consider criteria in the investment or commitment of client funds for the purpose of seeking to obtain an effect other than the maximization of financial return to the client;
    - (b) "Prioritizes a social objective", the material fact to consider socially responsible criteria in the investment or commitment of client funds for the purpose of seeking to obtain an effect other than the maximization of financial return to the client;
- 35 (c) "Socially responsible criteria", any criterion
  36 that is intended to further, or is branded, advertised, or
  37 otherwise publicly described as furthering any of the
  38 following:
- a. International, domestic, or industry agreementsrelating to environmental or social goals;
- b. Corporate governance structures based on social characteristics; or
  - c. Social or environmental goals.
- 3. The state treasurer shall determine by the exercise of the treasurer's best judgment the amount of state moneys that are not needed for current operating expenses of the state government and shall keep on demand deposit in banking institutions in this state selected by the treasurer and approved by the governor and state auditor the amount of

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state moneys which the treasurer has so determined are
needed for current operating expenses of the state
government and disburse the same as authorized by law.

- [3.] 4. Within the parameters of the state treasurer's 53 54 written investment policy, the state treasurer shall place the state moneys which the treasurer has determined are not 55 needed for current operations of the state government on 56 57 time deposit drawing interest in banking institutions in this state selected by the treasurer and approved by the 58 59 governor and the state auditor, or place them outright or, if applicable, by repurchase agreement in obligations 60 described in Section 15, Article IV, Constitution of 61 62 Missouri, as the treasurer in the exercise of the treasurer's best judgment determines to be in the best 63 overall interest of the people of the state of Missouri, 64 giving due consideration to: 65
  - (1) The preservation of such state moneys;
- 67 (2)The benefits to the economy and welfare of the 68 people of Missouri when such state money is invested in 69 banking institutions in this state that, in turn, provide 70 additional loans and investments in the Missouri economy and 71 generate state taxes from such initial investments and the 72 loans and investments created by the banking institutions, 73 compared to the removal or withholding from banking 74 institutions in the state of all or some such state moneys 75 and investing same in obligations authorized in Section 15, Article IV of the Missouri Constitution; 76
  - (3) The liquidity needs of the state;
- 78 (4) The aggregate return in earnings and taxes on the 79 deposits and the investment to be derived therefrom; and
  - (5) All other factors which to the treasurer as a prudent state treasurer seem to be relevant to the general

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public welfare in the light of the circumstances at the time prevailing. The state treasurer may also place state moneys which are determined not needed for current operations of the state government in linked deposits as provided in sections 30.750 to 30.765.

- [4.] 5. Except for state moneys deposited in linked deposits as provided in sections 30.750 to 30.860, the rate of interest payable by all banking institutions on time deposits of state moneys shall be set under subdivisions (1) to (5) of this subsection and subsections [6 and] 7 and 8 of this section. The rate shall never exceed the maximum rate of interest which by federal law or regulation a bank which is a member of the Federal Reserve System may from time to time pay on a time deposit of the same size and maturity. The rate of interest payable by all banking institutions on time deposits of state moneys is as follows:
- 98 Beginning January 1, 2010, the rate of interest payable by a banking institution on up to seven million 99 100 dollars of time deposits of state moneys shall be the same as the average rate paid during the week next preceding the 101 102 week in which the deposit was made for United States of 103 America treasury securities maturing and becoming payable 104 closest to the time of termination of the deposit, as 105 determined by the state treasurer, adjusted to the nearest 106 one-tenth of a percent. In the case of a banking 107 institution that holds more than seven million dollars of 108 time deposits of state moneys, the rate of interest payable on deposits in excess of seven million dollars of time 109 deposits of state moneys shall be set at the market rate as 110 111 determined in subsection 6 of this section;
- 112 (2) Beginning January 1, 2011, the rate of interest 113 payable by a banking institution on up to five million

dollars of time deposits of state moneys shall be the same as the average rate paid during the week next preceding the week in which the deposit was made for United States of America treasury securities maturing and becoming payable closest to the time of termination of the deposit, as determined by the state treasurer, adjusted to the nearest one-tenth of a percent. In the case of a banking institution that holds more than five million dollars of time deposits of state moneys, the rate of interest payable on deposits in excess of five million dollars of time deposits of state moneys shall be set at the market rate as determined in subsection 6 of this section; 

- payable by a banking institution on up to three million dollars of time deposits of state moneys shall be the same as the average rate paid during the week next preceding the week in which the deposit was made for United States of America treasury securities maturing and becoming payable closest to the time of termination of the deposit, as determined by the state treasurer, adjusted to the nearest one-tenth of a percent. In the case of a banking institution that holds more than three million dollars of time deposits of state moneys, the rate of interest payable on deposits in excess of three million dollars of time deposits of state moneys shall be set at the market rate as determined in subsection 6 of this section;
- (4) Beginning January 1, 2013, the rate of interest payable by a banking institution on up to one million dollars of time deposits of state moneys shall be the same as the average rate paid during the week next preceding the week in which the deposit was made for United States of America treasury securities maturing and becoming payable

146 closest to the time of termination of the deposit, as

147 determined by the state treasurer, adjusted to the nearest

- 148 one-tenth of a percent. In the case of a banking
- 149 institution that holds more than one million dollars of time
- 150 deposits of state moneys, the rate of interest payable on
- 151 deposits in excess of one million dollars of time deposits
- of state moneys shall be set at the market rate as
- determined in subsection [6] 7 of this section;
- 154 (5) Beginning January 1, 2014, the rate of interest
- 155 payable by a banking institution on all time deposits of
- 156 state moneys shall be set at the market rate as determined
- in subsection [6] 7 of this section.
- 158 [5.] 6. Notwithstanding subdivisions (1) to (5) of
- 159 subsection [4] 5 of this section, for any new time deposits
- of state moneys placed after January 1, 2010, with a term
- 161 longer than eighteen months, the rate of interest payable by
- 162 a banking institution shall be set at the market rate as
- determined in subsection [6] 7 of this section.
- 164 [6.] 7. Market rate shall be determined no less
- 165 frequently than once a month by the director of investments
- 166 in the office of state treasurer. The process for
- 167 determining a market rate shall include due consideration of
- 168 prevailing rates offered for certificates of deposit by well-
- 169 capitalized Missouri financial institutions, the advance
- 170 rate established by the Federal Home Loan Bank of Des Moines
- 171 for member institutions and the costs of collateralization,
- 172 as well as an evaluation of the credit risk associated with
- 173 other authorized securities under Section 15, Article IV, of
- 174 the Missouri Constitution, or any other calculation
- 175 determined by the state treasurer based on current market
- 176 investment indicators. Banking institutions may also offer
- 177 a higher rate than the market rate for any time deposit

178 placed with the state treasurer in excess of the total 179 amount of state moneys set at the United States of America 180 treasury securities maturing and becoming payable closest to 181 the time of termination of the deposit indicated in 182 subdivisions (1) to (5) of subsection [4] 5 of this section. 183 [7.] 8. Within the parameters of the state treasurer's 184 written investment policy, the state treasurer may subscribe 185 for or purchase outright or by repurchase agreement 186 investments of the character described in subsection 3 of 187 this section which the treasurer, in the exercise of the treasurer's best judgment, believes to be the best for 188 189 investment of state moneys at the time and in payment 190 therefor may withdraw moneys from any bank account, demand 191 or time, maintained by the treasurer without having any 192 supporting warrant of the commissioner of administration. 193 The state treasurer may bid on subscriptions for such 194 obligations in accordance with the treasurer's best judgment. The state treasurer shall provide for the 195 196 safekeeping of all such obligations so acquired in the same manner that securities pledged to secure the repayment of 197 198 state moneys deposited in banking institutions are kept by 199 the treasurer pursuant to law. The state treasurer may hold 200 any such obligation so acquired by the treasurer until its 201 maturity or prior thereto may sell the same outright or by 202 reverse repurchase agreement provided the state's security 203 interest in the underlying security is perfected or 204 temporarily exchange such obligation for cash or other authorized securities of at least equal market value with no 205 206 maturity more than one year beyond the maturity of any of 207 the traded obligations, for a negotiated fee as the 208 treasurer, in the exercise of the treasurer's best judgment, 209 deems necessary or advisable for the best interest of the

- 210 people of the state of Missouri in the light of the
- 211 circumstances at the time prevailing. The state treasurer
- 212 may pay all costs and expenses reasonably incurred by the
- 213 treasurer in connection with the subscription, purchase,
- 214 sale, collection, safekeeping or delivery of all such
- 215 obligations at any time acquired by the treasurer.
- 216 [8.] 9. As used in this chapter, except as more
- 217 particularly specified in section 30.270, obligations of the
- 218 United States shall include securities of the United States
- 219 Treasury, and United States agencies or instrumentalities as
- 220 described in Section 15, Article IV, Constitution of
- 221 Missouri. The word "temporarily" as used in this section
- shall mean no more than six months.
  - 34.715. 1. The state, any agency of the state, any
  - 2 political subdivision of the state, or any instrumentality
  - 3 thereof, when engaged in procuring or letting contracts for
  - 4 any purpose shall ensure that bidders, offerors,
  - 5 contractors, or subcontractors are not given preferential
  - 6 treatment or discriminated against based on an
  - 7 environmental, social, and governance score or based on the
  - 8 prioritization or lack of prioritization of any socially
  - 9 responsible criteria by the bidder, offeror, contractor, or
  - 10 subcontractor.
  - 11 2. For purposes of this section, the following terms
- 12 mean:
- 13 (1) "Environmental, social, and governance score", an
- 14 evaluation conducted by an entity that takes into
- 15 consideration one or more of the following:
- (a) Whether the bidder, offeror, contractor, or
- 17 subcontractor engages in the exploration, production,
- 18 utilization, transportation, sale, or manufacturing of
- 19 fossil fuel-based energy and does not commit or pledge to

20 meet environmental standards beyond applicable state and

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- 21 federal law;
- 22 (b) Whether the bidder, offeror, contractor, or
- 23 subcontractor engages in production agriculture;
- 24 (c) Whether the bidder, offeror, contractor, or
- 25 subcontractor spends funds on social welfare;
- 26 (d) The wages and working hours of the employees of
- 27 the bidder, offeror, contractor, or subcontractor; and
- 28 (e) The environmental policies of the bidder, offeror,
- 29 contractor, or subcontractor;
- 30 (2) "Socially responsible criteria", any criterion
- 31 that is intended to further, or is branded, advertised, or
- 32 otherwise publicly described as furthering any of the
- 33 **following:**
- a. International, domestic, or industry agreements
- 35 relating to environmental or social goals;
- 36 b. Corporate governance structures based on social
- 37 characteristics; or
- 38 c. Social or environmental goals.
  - 105.688. The assets of a system may be invested,
- 2 reinvested and managed by an investment fiduciary subject to
- 3 the terms, conditions and limitations provided in sections
- 4 105.687 to 105.689. An investment fiduciary shall discharge
- 5 his or her duties in the interest of the participants in the
- 6 system and their beneficiaries and shall:
- 7 (1) Act with the same care, skill, prudence, and
- 8 diligence under the circumstances then prevailing that a
- 9 prudent person acting in a similar capacity and familiar
- 10 with those matters would use in the conduct of a similar
- 11 enterprise with similar aims;

- 12 (2) Act with due regard for the management,
  13 reputation, and stability of the issuer and the character of
  14 the particular investments being considered;
- 15 (3) Make investments for the purposes of providing
  16 benefits to participants and participants' beneficiaries,
  17 and of defraying reasonable expenses of investing the assets
- 18 of the system;
- 19 (4) Give appropriate consideration to those facts and 20 circumstances that the investment fiduciary knows or should
- 21 know are relevant to the particular investment or investment
- 22 course of action involved, including the role of the
- 23 investment or investment course of action plays in that
- 24 portion of the system's investments for which the investment
- 25 fiduciary has responsibility. For purposes of this
- 26 subdivision, "appropriate consideration" shall include, but
- 27 is not necessarily limited to a determination by the
- 28 investment fiduciary that a particular investment or
- 29 investment course of action is reasonably designed, as part
- 30 of the investments of the system, to further the purposes of
- 31 the system, taking into consideration the risk of loss and
- 32 the opportunity for gain or other return associated with the
- 33 investment or investment course of action; and consideration
- 34 of the following factors as they relate to the investment or
- 35 investment course of action:
- 36 (a) The diversification of the investments of the37 system;
- 38 (b) The liquidity and current return of the
- 39 investments of the system relative to the anticipated cash
- 40 flow requirements of the system; and
- 41 (c) The projected return of the investments of the
- 42 system relative to the funding objectives of the system;

43 (5) Give appropriate consideration to investments
44 which would enhance the general welfare of this state and
45 its citizens if those investments offer the safety and rate
46 of return comparable to other investments available to the
47 investment fiduciary at the time the investment decision is
48 made;

- (6) Not consider environmental, social, or governance characteristics in a manner that would override his or her fiduciary duties as defined in this section;
- (7) Not be subject to any legislative, regulatory, or other mandates to invest with environmentally, socially, or other noneconomically motivated influence unless they are consistent with the fiduciary's responsibility as provided in this section or as provided in the system's governing statutes with respect to the investment of system assets or other duties imposed by law relating to the investment, management, deposit, or custody of system assets; and
- (8) Not be subject to any legislative, regulatory, or other mandates for divestment from any indirect holdings in actively or passively managed investment funds or in private assets.

105.692. 1. All shares of common stock held directly
by a system, as defined under section 105.687, shall be
voted solely in the economic interest of plan participants.

Voting shares for the purposes of furthering noneconomic
environmental, social, political, ideological, or other
goals is prohibited.

- 2. A system shall vote all proxies associated with its directly held shares of common stock by one of the following methods:
- (1) By internal system staff; or

- 11 (2) By an investment manager or proxy voting service
- 12 provider who has committed in writing to vote the shares
- 13 pursuant to proxy voting guidelines chosen by the system or
- 14 has committed in writing to vote the shares in a manner
- 15 consistent with the obligation to act solely in the economic
- 16 interest of plan participants.
  - 409.115. 1. As used in this section, the following
- 2 terms mean:
- 3 (1) "Agent", the same meaning as under section 409.1-
- 4 102;
- 5 (2) "Broker-dealer", the same meaning as under section
- 6 409.1-102;
- 7 (3) "Nonfinancial objective", the material fact to
- 8 consider criteria in the investment or commitment of
- 9 customer funds for the purpose of seeking to obtain an
- 10 effect other than the maximization of financial return to
- 11 the customer;
- 12 (4) "Prioritizes a social objective", the material
- 13 fact to consider socially responsible criteria in the
- 14 investment or commitment of customer funds for the purpose
- 15 of seeking to obtain an effect other than the maximization
- of financial return to the customer;
- 17 (5) "Socially responsible criteria", any criterion
- 18 that is intended to further, or is branded, advertised, or
- 19 otherwise publicly described by the broker-dealer or agent,
- 20 as furthering any of the following:
- 21 (a) International, domestic, or industry agreements
- 22 relating to environmental or social goals;
- 23 (b) Corporate governance structures based on social
- 24 characteristics; or
- 25 (c) Social or environmental goals.

- 26 2. If a broker-dealer or agent on its own prioritizes
- 27 a social objective or other nonfinancial objective into a
- 28 discretionary investment decision to buy or sell a security
- 29 or commodity for a customer, a recommendation or
- 30 solicitation to a customer for the purchase or sale of a
- 31 security or commodity, or the selection, recommendation or
- 32 advice to a customer regarding the selection of a third-
- 33 party manager or subadviser to manage the investments in the
- 34 customer's account, then such broker-dealer or agent shall
- 35 disclose to such customer the existence of such
- 36 incorporation.
- 37 3. The disclosure obligation under subsection 2 of
- 38 this section is satisfied by providing clear and conspicuous
- 39 prior disclosure and obtaining written consent and
- 40 acknowledgment from the customer. Written consent shall be
- 41 obtained:
- 42 (1) At the establishment of the brokerage
- 43 relationship; or
- 44 (2) Prior to:
- 45 (a) Effecting the initial discretionary investment for
- 46 the customer's account;
- 47 (b) Providing the initial recommendation, advice, or
- 48 solicitation regarding the purchase or sale of a security or
- 49 commodity in a customer's account; or
- 50 (c) Selecting, or recommending or advising on the
- 51 selection, of a third-party manager or subadviser to manage
- 52 the investments in a customer's account.
- 53 (3) Thereafter, the disclosure shall be provided to
- 54 the customer on an annual basis, and no less than every
- 55 three years, the customer shall consent to the disclosure in
- 56 writing.

57 4. (1) Written consent required under subsection 3 of 58 this section shall be satisfied by language that is 59 substantially similar to the following: "I, (NAME OF CUSTOMER), consent to (as 60 applicable, NAME OF BROKER-DEALER OR AGENT) 61 62 incorporating a social objective or other nonfinancial objective into any discretionary 63 64 investment decision my (as applicable, brokerdealer or agent) makes for my account; any 65 recommendation, advice, or solicitation my (as 66 applicable, broker-dealer or agent) makes to me 67 for the purchase or sale of a security or 68 69 commodity; or the selection my (as applicable, 70 broker-dealer or agent) makes, or recommendation 71 or advice my (as applicable, broker-dealer or agent) makes to me regarding the selection, of a 72 73 third-party manager or subadviser to manage the investments in my account. Also, I acknowledge 74 and understand that incorporating a social 75 objective or other nonfinancial objective into 76 77 discretionary investment decisions, recommendations, advice, or the selection of a 78 79 third-party manager or subadviser to manage the 80 investments, in regards to my account, will

(2) The language in subdivision (1) of this subsection is not exhaustive of the form or manner in which written consent required under subsection 3 of this section may be obtained.

result in investments and recommendations or

a financial return for me or my account."

advice that are not solely focused on maximizing

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409.117. 1. As used in this section, the following terms mean:

- 3 (1) "Investment adviser", the same meaning as under 4 section 409.1-102;
- 5 (2) "Investment adviser representative", the same 6 meaning as under section 409.1-102;
- 7 (3) "Nonfinancial objective", the material fact to
  8 consider criteria in the investment or commitment of client
  9 funds for the purpose of seeking to obtain an effect other
  10 than the maximization of financial return to the client;
- 11 (4) "Prioritizes a social objective", the material 12 fact to consider socially responsible criteria in the 13 investment or commitment of client funds for the purpose of 14 seeking to obtain an effect other than the maximization of 15 financial return to the client;
- (5) "Socially responsible criteria", any criterion
  that is intended to further, or is branded, advertised, or
  otherwise publicly described by the investment adviser or
  investment adviser representative, as furthering any of the
  following:
- 21 (a) International, domestic, or industry agreements 22 relating to environmental or social goals;
- 23 (b) Corporate governance structures based on social characteristics; or
- 25 (c) Social or environmental goals.
- 2. If an investment adviser or investment adviser
  representative on its own prioritizes a social objective or
  other nonfinancial objective into a discretionary investment
  decision to buy or sell a security or commodity for a
  customer, advice or a recommendation to a customer for the
  purchase or sale of a security or commodity, or the
  selection, or advice or a recommendation to a customer

- 33 regarding the selection, of a third-party manager or
- 34 subadviser to manage the investments in the customer's
- 35 account, such investment adviser or investment adviser
- 36 representative shall disclose to such customer the existence
- 37 of such prioritization.
- 38 3. The disclosure obligation under subsection 2 of
- 39 this section is satisfied by providing clear and conspicuous
- 40 prior disclosure and obtaining written consent and
- 41 acknowledgment from the client. Written consent shall be
- 42 obtained either:
- 43 (1) At the establishment of the advisory relationship;
- 44 or
- 45 **(2)** Prior to:
- 46 (a) Effecting the initial discretionary investment for
- 47 the client's account;
- 48 (b) Providing the initial recommendation or advice
- 49 regarding the purchase or sale of a security or commodity in
- 50 a client's account; or
- 51 (c) Selecting, or recommending or advising on the
- 52 selection, of a third-party manager or subadviser to manage
- 53 the investments in a client's account;
- 54 (3) Thereafter, the disclosure shall be provided to
- 55 the client on an annual basis, and no less than every three
- 56 years, the client shall consent to the disclosure in writing.
- 57 4. (1) Written consent required under subsection 3 of
- 58 this section shall be satisfied by language that is
- 59 substantially similar to the following:
- "I, (NAME OF CUSTOMER), consent to (as
- 61 applicable, NAME OF INVESTMENT ADVISER OR
- 62 INVESTMENT ADVISER REPRESENTATIVE) incorporating
- a social objective or other nonfinancial
- 64 objective into any discretionary investment

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decision my (as applicable, investment adviser 65 or investment adviser representative) makes for 66 67 my account; any recommendation or advice my (as applicable, investment adviser or investment 68 69 adviser representative) makes to me for the 70 purchase or sale of a security or commodity; or 71 the selection my (as applicable, investment 72 adviser or investment adviser representative) 73 makes, or recommendation or advice my (as 74 applicable, investment adviser or investment adviser representative) makes to me regarding 75 76 the selection, of a third-party manager or 77 subadviser to manage the investments in my 78 account. Also, I acknowledge and understand 79 that incorporating a social objective or other 80 nonfinancial objective into discretionary 81 investment decisions, recommendations, advice, or the selection of a third-party manager or 82 83 subadviser to manage the investments, in regards to my account, will result in investments and 84 85 recommendations or advice that are not solely focused on maximizing a financial return for me 86 87 or my account."

(2) The language in subdivision (1) of this subsection is not exhaustive of the form or manner in which written consent required under subsection 3 of this section may be obtained.

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