SENATE AMENDMENT NO.

Offered by	 Of	
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Amend SS/SCS/HCS/House Bill No. 417, Page 10, Section 160.2725, Line 14,

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by inserting after all of said line the following:
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         "173.280. 1. As used in this section, the following
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    terms mean:
              "Institutional marketing associate", any third
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          (1)
    party entity that enters into an agreement with a
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    postsecondary educational institution or its intercollegiate
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    athletics or sports program to market and/or promote the
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    postsecondary educational institution or its intercollegiate
    athletics or sports program, or to otherwise act on behalf
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    of the postsecondary educational institution or the
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    postsecondary educational institution's intercollegiate
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    athletics or sports program. This term does not include a
    regulatory body, postsecondary educational institution,
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    postsecondary educational institution staff member, or their
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    respective officers, directors, managers, owners, or
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    employees;
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         (2) "Postsecondary educational institution", any
    campus of a public or private institution of higher
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    education in this state that is subject to the coordinating
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    board for higher education under section 173.005;
          [(2)] (3) "Student athlete", an individual who is
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    eligible to participate in, participates in, or has
    participated in an intercollegiate sport for a postsecondary
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    educational institution. Student athlete shall not be
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    construed to apply to an individual's participation in a
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- 27 college intramural sport or in a professional sport outside
 28 of intercollegiate athletics;
- [(3)] (4) "Third party", any individual or entity, including any athlete agent, other than a postsecondary educational institution, athletic conference, or athletic association.
- 2. No postsecondary educational institution shall (1)uphold any rule, requirement, standard, or other limitation of an athletic association or athletic conference that prevents a student of that institution from fully participating in intercollegiate athletics without penalty and earning compensation as a result of the use of the student's name, image, likeness rights, or athletic reputation. A student athlete earning compensation from the use of a student's name, image, likeness rights, or athletic reputation shall not affect such student athlete's grant-in-aid or stipend eligibility, amount, duration, or renewal.
 - (2) No postsecondary educational institution shall interfere with or prevent a student from fully participating in intercollegiate athletics or obtaining professional representation in relation to contracts or legal matters relating to earning compensation as a result of the use of the student athlete's name, image, likeness rights, or athletic reputation, including, but not limited to, representation provided by athlete agents, financial advisors, or legal representation provided by attorneys.

3. A grant-in-aid or stipend from the postsecondary educational institution in which a student is enrolled shall not be construed to be compensation for use of the student's name, image, likeness rights, or athletic reputation for purposes of this section, and no grant-in-aid or stipend shall be revoked or reduced as a result of a student earning compensation under this section.

- 60 (1) No student athlete shall enter into an apparel, equipment, or beverage contract providing 61 62 compensation to the athlete for use of the athlete's name, image, likeness rights, or athletic reputation if the 63 contract requires the athlete to display a sponsor's 64 apparel, equipment, or beverage or otherwise advertise for 65 the sponsor during official team activities if such 66 67 provisions are in conflict with a provision of the postsecondary educational institution's current licenses or 68 69 contracts.
- 70 (2) (a) Except with the prior written consent of the student athlete's postsecondary educational institution, a 71 student athlete shall not enter into a contract for 72 compensation for the use of such student athlete's name, 73 74 image, likeness rights, or athletic reputation, if such institution determines that a term of the contract conflicts 75 76 with a term of a contract to which such institution is a 77 party.
- 78 A postsecondary educational institution or any officer, director, or employee of such institution, 79 including but not limited to a coach, member of the coaching 80 staff, or any individual associated with the [institutions] 81 82 institution's athletic department, [may identify] shall have 83 the right to identify, create, facilitate, negotiate, support, enable, or otherwise assist with opportunities for 84 85 a student athlete to earn compensation from a third party, 86 including an institutional marketing associate, for the use of the student athlete's name, image, likeness rights, or 87 athletic reputation, provided that such individual shall not: 88
- 89 a. [Serve as the athlete's agent;
- b.] Receive compensation from the student athlete or a
 third party for facilitating [or], enabling, or assisting
 with such opportunities;

- 93 [c.] <u>b.</u> Attempt to influence an athlete's choice of 94 professional representation related to such opportunities; or
- 95 [d.] <u>c.</u> Attempt to reduce such athlete's opportunities 96 from competing third parties[; or
- e. Be present at any meeting between a student athlete
- 98 and a third party who provides for a student athlete's
- 99 compensation, where the student athlete's name, image,
- 100 likeness rights, or athletic reputation contract for
- 101 compensation is negotiated or completed].
- 102 <u>(c) The provisions of this section shall not be</u>
 103 <u>construed to qualify a student athlete as an employee of a</u>
 104 postsecondary educational institution.
- 105 (3) Before any contract for compensation for the use 106 of a student athlete's name, image, likeness rights, or 107 athletic reputation, or for professional representation, is 108 executed, and before any compensation is provided to the 109 student athlete in advance of a contract, the student athlete shall disclose that contract to his or her 110 111 postsecondary educational institution in a manner prescribed by such institution. 112
- (4) A postsecondary educational institution or any 113 officer, director, or employee of such institution [or 114 entity] shall not compensate a student athlete, prospective 115 116 student athlete, or the family of such individuals, [or cause compensation to be directed to a prospective student 117 athlete, or the family of a student athlete or the family of 118 a prospective student athlete,] for the use of such student 119 athlete or prospective student athlete's name, image, 120 likeness rights, or athletic reputation, unless otherwise 121 122 permitted by institutional policy and a collegiate athletics association that the postsecondary educational institution 123 124 is a member of.

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(5) (a) As used in this subdivision, "unique
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     identifier" means any of the following developed or adopted
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     for marketing or promotional purposes by a postsecondary
     educational institution or a third party:
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          a.
              Seal;
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              Logo;
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              Emblem;
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          d. Motto;
          e. Special symbol;
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          f. Institutional colors;
          g. Modifier or descriptor;
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          h. Design;
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          i. Patentable or copyrightable item, material, or
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     information; or
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          j. Other item, material, or information that
     identifies and is recognizable as unique to such
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     postsecondary educational institution or third party.
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          (b) A postsecondary educational institution or a third
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     party shall develop and adopt a process for granting to a
     student athlete, or to a third party for use with a student
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     athlete, a license to use such institution's or third
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     party's unique identifiers when earning or attempting to
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     earn compensation from the use of such student athlete's
     name, image, likeness rights, or athletic reputation
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     consistent with its policies regarding licensing of its
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     unique identifiers.
          (c) A postsecondary educational institution or a third
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     party may charge a reasonable fee for a license to use a
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     unique identifier under this subdivision.
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          (d) A postsecondary educational institution, or a
     third party, may impose requirements that a student athlete
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     granted a license under this subdivision refrain from using
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157	such uni	que identif:	ier in a	a manner	that	the :	institution	in
158	its sole	discretion	determi	ines:				

- a. Is reasonably considered to be inconsistent withsuch institution's or third party's values or mission;
- b. Adversely affects such institution's or third
 party's image;
- 163 <u>c. Negatively impacts or inappropriately reflects upon</u>
 164 <u>the reputation or religious, moral, or ethical standards of</u>
 165 such institution or third party;
- d. Violates such institution's or third party's codeof conduct or similar requirements; or
- e. Conflicts with a provision of such institution's orthird party's current licenses or contracts.
- 170 5. No contract of a postsecondary educational 171 institution's athletic program shall prevent a student 172 athlete from receiving compensation for using the student 173 athlete's name, image, likeness rights, or athletic reputation for a commercial purpose when the athlete is not 174 175 engaged in official mandatory team activities that are 176 recorded in writing and can be made publicly available upon 177 request.
- 178 6. (1) If a private postsecondary educational 179 institution collects, retains, or maintains the terms of a 180 student athlete's contract or proposed contract detailing compensation to such student athlete for the use of such 181 student athlete's name, image, likeness, or athletic 182 183 reputation, such postsecondary educational institution shall consider such contract terms to be student governed by the 184 Family Education Rights and Privacy Act (FERPA). 185
- 186 (2) The terms of a contract or proposed contract

 187 detailing compensation to a student athlete for the use of

 188 such student athlete's name, image, likeness, or athletic

 189 reputation shall be deemed a closed record under chapter

- 190 610. A public postsecondary educational institution subject
- 191 to this subsection may withhold or refuse to release or
- 192 otherwise disclose such contract terms without seeking a
- 193 formal opinion of the attorney general of this state as
- 194 authorized in section 610.027.
- 7. (1) No compensation to a student athlete for
- 196 earning or attempting to earn compensation from the use of
- 197 such student athlete's name, image, likeness rights, or
- 198 athletic reputation shall be conditioned on such student
- 199 athlete's athletic performance. Those providing
- 200 compensation to a student athlete for the use of his or her
- 201 name, image, likeness rights, or athletic reputation shall
- have the right to condition payment of that compensation on
- 203 <u>a student athlete's attendance at a particular postsecondary</u>
- 204 educational institution.
- 205 (2) A charitable organization that qualifies as an
- 206 exempt organization under 26 U.S.C. Section 501(c)(3), as
- 207 amended, shall have the right to compensate a student
- 208 athlete for the commercial use of the student athlete's
- 209 name, image, likeness rights, or athletic reputation.
- 210 (3) Notwithstanding any rule of an athletic
- 211 association, athletic conference, or any other organization
- 212 with authority over varsity intercollegiate athletics,
- 213 institutional marketing associates shall have the right to
- 214 compensate a student athlete for the commercial use of the
- 215 student athlete's name, image, likeness rights, or athletic
- 216 reputation. This includes the right to compensate a student
- 217 athlete for the commercial use of the student athlete's
- 218 name, image, or likeness rights in connection with the
- 219 promotion of athletic events in which the student athlete
- will or may participate, the promotion of the postsecondary
- 221 educational institution the student athlete attends, and the
- 222 promotion of the postsecondary educational institution's

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     intercollegiate athletics or sports program. Further, an
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     institutional marketing associate shall, in the event that a
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     postsecondary educational institution or its intercollegiate
     athletics program affirmatively grants a request, have the
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     right to utilize a postsecondary educational institution's,
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     or the postsecondary educational institution's
     intercollegiate athletics program's, content creation and
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     marketing capabilities in connection with services provided
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     for the promotion of athletic events in which a student
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     athlete will or may participate, the postsecondary
     educational institution, or the institution's
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     intercollegiate athletics or sports program.
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          (4) Notwithstanding any rule of an athletic
     association, athletic conference, or any other organization
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     with authority over varsity intercollegiate athletics,
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     student athletes shall have the right to receive
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     compensation from an institutional marketing associate for
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     the commercial use of their name, image, likeness rights, or
     athletic reputation, in connection with, among other items,
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     the promotion of athletic events in which the student
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     athlete will or may participate, the promotion of the
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     postsecondary educational institution the student athlete
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     attends, and the promotion of the postsecondary educational
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     institution's intercollegiate athletics or sports program.
          [6.] 8. (1) Postsecondary educational institutions
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     that enter into commercial agreements that directly or
     indirectly require the use of a student athlete's name,
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     image, likeness, or athletic reputation shall [conduct a]
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     offer at least two workshops per calendar year that may
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     include topics such as financial [development program once
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     per year for their athletes] literacy, life skills, time
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     management, and entrepreneurship. The workshops may not be
     offered in the same month and each workshop offered in a
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- 256 calendar year must be unique and not simply a repeat of the
- other workshop offered that year. The institution shall
- 258 notify all student athletes of the sessions through the
- 259 distribution of informational materials via email or other
- 260 communication methods the institution regularly uses to
- 261 communicate with student athletes.
- (2) [The financial development program] The
- 263 <u>educational workshops</u> shall not include any marketing,
- 264 advertising, referral, or solicitation by providers of
- 265 financial products or services. [Such program shall, at a
- 266 minimum, include information concerning financial aid, debt
- management, and a recommended budget for student athletes
- 268 based on the current year's cost of attendance. The
- workshop shall also include information on time management
- skills necessary for success as a student athlete and
- 271 available academic resources.]
- [(3) Postsecondary educational institutions shall help
- 273 distribute informational materials for such programs as
- needed.
- 275 (4) Postsecondary educational institutions shall
- inform their athletes of such program meetings and provide
- appropriate meeting space.
- 7. Student athlete representation shall be by
- attorneys or agents licensed by this state.]
- 9. An athletic association, athletic conference, or
- 281 any other organization with authority over varsity
- intercollegiate athletics shall not, and shall not authorize
- 283 its member institutions to:
- (1) Prevent a student athlete from receiving
- 285 compensation for the commercial use of the student athlete's
- 286 name, image, likeness rights, or athletic reputation under
- 287 this section;

288 (2) Penalize a student athlete for receiving 289 compensation for the commercial use of the student athlete's 290 name, image, likeness rights, or athletic reputation under 291 this section; 292 (3) Prevent a postsecondary educational institution 293 from participating in varsity intercollegiate athletics or otherwise penalize a postsecondary educational institution 294 295 as a result of a student athlete's receipt of compensation 296 for the student athlete's name, image, likeness rights, or 297 athletic reputation under this section; 298 (4) Prevent a postsecondary educational institution 299 from establishing agreements with a third party entity to 300 act on its behalf to identify, facilitate, enable, or 301 support student athlete name, image, and likeness activities; 302 (5) Entertain a complaint, open an investigation, or 303 take any other adverse action against a postsecondary 304 educational institution or any of its employees for engaging 305 in any activity protected under this section; 306 (6) Penalize a postsecondary educational institution 307 because an institutional marketing associate compensates a student athlete for use of his or her name, image, likeness 308 309 rights, or athletic reputation, as protected under this 310 section, or if a third party violates the collegiate 311 athletic association's rules or regulations with regard to student athlete name, image, or likeness activities. 312 313 10. A student athlete shall have the right to obtain 314 professional representation for the purpose of securing compensation for the use of his or her name, image, or 315 likeness without penalty or resulting limitation on 316 317 participating or effect on the student athlete's athletic grant-in-aid eligibility. Professional representation shall 318 be by attorneys or agents licensed by this state. Any 319

professional representation agreement shall be in writing,

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- 321 be executed by both parties, clearly describe the
- 322 obligations of the parties, and outline fees for the
- 323 professional representation.
- [8.] 11. (1) Any student athlete may bring a civil
- 325 action against third parties that violate this section or
- 326 that interfere with such student athlete's earning or
- 327 attempting to earn compensation from the use of such student
- 328 athlete's name, image, likeness rights, or athletic
- 329 <u>reputation</u> for appropriate injunctive relief or actual
- 330 damages, or both. Such action shall be brought in the
- 331 county where the violation occurred, or is about to occur,
- and the court shall award damages and court costs to a
- 333 prevailing plaintiff.
- 334 (2) Student athletes bringing an action under this
- 335 section shall not be deprived of any protections provided
- 336 under law with respect to a controversy that arises and
- 337 shall have the right to adjudicate claims that arise under
- 338 this section.
- [9.] 12. No legal settlement shall conflict with the
- 340 provisions of this section.
- [10.] 13. This section shall apply only to agreements
- or contracts entered into, modified, or renewed on or after
- 343 August 28, 2021. Such agreements or contracts include, but
- 344 are not limited to, the national letter of intent, an
- 345 athlete's financial aid agreement, commercial contracts in
- the athlete group licensing market, and athletic conference
- or athletic association rules or bylaws.
- 348 14. No postsecondary educational institution's
- 349 employees, including athletics coaching staff, shall be
- 350 liable for any damages to a student athlete's ability to
- 351 earn compensation for the use of the student athlete's name,
- 352 image, or likeness resulting from decisions or actions
- 353 routinely taken in the course of intercollegiate athletics.

354 15. This section does not affect the rights of student 355 athletes under Title IX of the Education Amendments of 1971 356 (20 U.S.C. Section 1681 et seq.). 16. (1) A high school athlete who competes on an 357 interscholastic athletic team in this state that is 358 359 sponsored by a public school or by a private school whose students compete against a public school's students may earn 360 361 or attempt to earn compensation from the use of such athlete's name, image, likeness rights, or athletic 362 363 reputation as provided in this section, subject to the 364 following: (a) A high school athlete shall have the right to 365 366 discuss earning or attempting to earn such compensation before signing an athletic letter of intent or other written 367 agreement only when having discussions about potential 368 369 enrollment with a postsecondary educational institution in 370 this state; and 371 (b) A high school athlete shall have the right to earn 372 or attempt to earn such compensation only after signing an athletic letter of intent or other written agreement to 373 374 enroll in a postsecondary educational institution in this 375 state. (2) The discussion of, or earning or attempting to 376 377 earn, compensation from the use of such high school athlete's name, image, likeness rights, or athletic 378 379 reputation as provided in this section shall not be 380 construed to be a violation of any rules and regulations a high school student and high schools are required to follow 381 to maintain and protect a high school athlete's high school 382 383 eligibility to participate in high school athletics in this 384 state."; and Further amend the title and enacting clause accordingly.

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