## SENATE BILL NO. 961

## 101ST GENERAL ASSEMBLY

INTRODUCED BY SENATOR BECK.

ADRIANE D. CROUSE, Secretary

## **AN ACT**

To amend chapter 135, RSMo, by adding thereto one new section relating to a tax credit for certain live entertainment events, with an effective date.

Be it enacted by the General Assembly of the State of Missouri, as follows:

Section A. Chapter 135, RSMo, is amended by adding thereto

- 2 one new section, to be known as section 135.753, to read as
- 3 follows:

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- 135.753. 1. This section shall be known and may be
- 2 cited as the "Entertainment Industry Jobs Act".
- 3 2. As used in this section, the following terms shall
- 4 mean:
- 5 (1) "Base investment", the aggregate funds actually
- 6 invested and expended by a Missouri taxpayer as a rehearsal
- 7 expense or tour expense pursuant to this section;
- 8 (2) "Concert", a ticketed live performance of music in
- 9 the physical presence of at least one thousand individuals
- 10 who view the performance live. For the purposes of this
- 11 subdivision, "ticketed" shall mean a concert where
- 12 individual tickets for attendance are offered for sale to
- 13 the public;
- 14 (3) "Concert tour equipment", stage, set, scenery,
- 15 design elements, automation, rigging, trusses, spotlights,
- 16 lighting, sound equipment, video equipment, special effects,
- 17 cases, communication devices, power distribution equipment,

18 backline and other miscellaneous equipment, or supplies used

- 19 during a concert or rehearsal;
- 20 (4) "Department", the Missouri department of economic development;
- 22 (5) "Expense", any expense, expenditure, cost, charge, 23 or other disbursement or spending of funds;
- (6) "Facility full-time equivalent employee", an
- employee that is scheduled to work an average of at least thirty-five hours per week and is located at the qualified
- 27 rehearsal facility, or a combination of two or more
- 28 employees that combined work an average of at least thirty-
- 29 five hours per week and are located at the qualified
- 30 rehearsal facility. An employee shall be considered to be
- 31 located at the facility if such employee spends fifty
- 32 percent or more or the employee's work time at the qualified
- 33 rehearsal facility or at a nearby facility serving the
- 34 qualified rehearsal facility, including a warehouse, located
- 35 in Missouri and owned by the same owner or operator, as
- 36 applicable, of the qualified rehearsal facility. An
- 37 employee that spends less than fifty percent of the
- 38 employee's work time at the qualified rehearsal facility or
- 39 nearby facility shall be considered to be located at a
- 40 qualified rehearsal facility if the employee receives his or
- 41 her directions and control from that facility and is on the
- 42 facility's payroll;
- 43 (7) "Minimum rehearsal and tour requirements", the
- 44 occurrence of all of the following during a rehearsal or
- 45 tour:
- 46 (a) The purchase or rental of concert tour equipment
- 47 in an amount of at least five hundred thousand dollars from
- 48 a Missouri vendor for use in the rehearsal, on the tour, or
- 49 **both**;

50 (b) A rehearsal at a qualified rehearsal facility for 51 a minimum of ten days; and

- 52 (c) The holding of a concert in at least one location 53 in the state of Missouri;
- (8) "Missouri vendor", an individual or entity located in and maintaining a place of business in this state. Only transactions made through a Missouri location of a Missouri vendor shall constitute a transaction with a Missouri vendor for the purposes of this section;
- (9) "Nonresident", the same meaning as defined pursuant to section 143.101;
- (10) "Pass-through entity", any incorporated or
  unincorporated entity that has or elects pass-through
  taxation under federal law, including, without limitation, a
  partnership, S corporation, or unincorporated entity with or
  that elects pass-through taxation;
- (11) "Qualified rehearsal facility", a facility

  67 primarily used for rehearsals located in this state and

  68 which meets all of the following criteria:
- 69 (a) Has a minimum of twelve thousand five hundred 70 square feet of column-free, unobstructed floor space in each 71 studio used for rehearsals;
- 72 (b) Has had a minimum of eight million dollars
  73 invested in the rehearsal facility in land or structure, or
  74 a combination of land and structure;
- 75 (c) Has a permanent grid system with a capacity of a 76 minimum of five hundred thousand pounds in each studio used 77 for rehearsals;
- 78 (d) Has a height from floor to permanent grid of a
  79 minimum of fifty feet in each studio used for rehearsals;

- 80 (e) Has at least one sliding or roll-up access door
- 81 with a minimum height of fourteen feet in each studio used
- 82 for rehearsals;
- 83 (f) Has a security system which includes twenty-four-
- 84 hour, seven-days-a-week security cameras and the use of
- 85 access control identification badges;
- 86 (g) Has a service area with production offices,
- 87 catering, and dressing rooms with a minimum of five thousand
- 88 square feet; and
- 89 (h) Is owned or operated by an entity that employs, on
- 90 average on an annual basis, at least eighty facility full-
- 91 time equivalent employees;
- 92 A qualified rehearsal facility shall not include a facility
- 93 at which concerts are regularly held;
- 94 (12) "Resident", the same meaning as defined pursuant
- 95 to section 143.101;
- 96 (13) "Rehearsal", an event or series of events which
- 97 occur in preparation for a tour prior to the start of the
- 98 tour or during a tour when additional preparation may be
- 99 **needed**;
- 100 (14) "Rehearsal expenses", includes all of the
- 101 following when incurred or when such expenses will be
- 102 incurred during a rehearsal:
- 103 (a) Total aggregate payroll;
- 104 (b) Payment to a personal service corporation
- 105 representing individual talent;
- 106 (c) Payment to a pass-through entity representing
- 107 individual talent;
- 108 (d) Expenses related to construction, operations,
- 109 editing, photography, staging, lighting, wardrobe, and
- 110 accessories;

111 (e) The leasing of vehicles from a Missouri vendor;

- 112 (f) The transportation of people or concert tour
- 113 equipment to or from a train station, bus depot, airport, or
- 114 other transportation facility, or from a residence or
- 115 business entity;
- 116 (g) Insurance coverage for an entire tour if the
- insurance coverage is purchased or will be purchased through
- an insurance agent that is a Missouri vendor;
- (h) Food and lodging from a Missouri vendor;
- 120 (i) The purchase or rental of concert tour equipment
- 121 from a Missouri vendor;
- 122 (j) The rental of a qualified rehearsal facility; and
- 123 (k) Emergency or medical support services required to
- 124 conduct a rehearsal;
- 125 (15) "Total aggregate payroll", the total sum expended
- on salaries paid to resident employees, regardless of
- 127 whether such resident is working within or outside of this
- 128 state, or nonresident employees working within this state in
- one or more tours or rehearsals, including, without
- 130 limitation, payments to a loan-out company. For the purposes
- 131 of this subdivision:
- 132 (a) With respect to a single employee, the portion of
- any salary which exceeds two million dollars in the
- 134 aggregate for a single tour shall not be included when
- 135 calculating total aggregate payroll; and
- 136 (b) All payments to a single employee and any legal
- 137 entity in which the employee has any direct or indirect
- ownership interest shall be considered as having been paid
- 139 to the employee and shall be aggregated regardless of the
- 140 means of payment or distribution;
- 141 (16) "Tour", a series of concerts or other
- 142 performances performed or to be performed by a musical or

other live performer, including at least one rehearsal, in 143 144 one or more locations over multiple days;

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- "Tour expenses", expenses incurred or which will be incurred during a tour including venues located in this
- 147 state, including:
- 148 (a) Total aggregate payroll;
- The transportation of people or concert tour 149 (b)
- 150 equipment to or from a train station, bus depot, airport, or
- 151 other transportation facility, or from a residence or
- 152 business entity located in this state, or which is purchased
- 153 or will be purchased from a Missouri vendor;
- 154 The leasing of vehicles provided by a Missouri
- vendor; 155

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- 156 The purchasing or rental of facilities and
- 157 equipment from or through a Missouri vendor;
- 158 (e) Food and lodging which is incurred or will be
- 159 incurred from a facility located in this state;
- Marketing or advertising a tour at venues located 160 (f)
- within this state; 161
- 162 Merchandise which is purchased or will be (q)
- 163 purchased from a Missouri vendor and used on the tour;
- 164 Payments made or that will be made to a personal
- 165 service corporation representing individual talent if income
- 166 tax will be paid or accrued on the net income of the
- 167 corporation for the taxable year pursuant to chapter 143; and
- Payments made or that will be made to a pass-168
- through entity representing individual talent for which 169
- 170 withholding tax will be withheld by the pass-through entity
- 171 on the payment as required pursuant to chapter 143;

"Tour expenses" shall not include development expenses,

- 173 including the writing of music or lyrics, or any expenses
- 174 claimed by a taxpayer as rehearsal expenses.
- 3. (1) For all tax years beginning on or after
- January 1, 2023, a taxpayer shall be allowed a tax credit
- 177 for rehearsal expenses and tour expenses incurred by the
- 178 taxpayer. The amount of the tax credit shall be equal to
- 179 thirty percent of the taxpayer's base investment, subject to
- 180 the limitations provided in subsection 6 of this section.
- 181 No tax credit shall be authorized for rehearsal expenses or
- 182 tour expenses related to a rehearsal or tour that does not
- meet the minimum rehearsal and tour requirements.
- 184 (2) Tax credits issued pursuant to this section shall
- not be refundable. Any amount of tax credit that exceeds
- 186 the tax liability for a taxpayer's tax year may be carried
- 187 forward to any of the taxpayer's five subsequent taxable
- 188 years, after which all remaining unredeemed tax credits
- 189 shall expire, regardless of whether such tax credits are
- 190 transferred or sold pursuant to subsection 5 of this section.
- 191 4. (1) In order to claim a tax credit pursuant to
- 192 this section, a taxpayer shall apply to the department on a
- 193 form to be provided by the department. Such application
- 194 shall include:
- 195 (a) A detailed list of qualifying activities,
- 196 rehearsal expenses, and tour expenses, including dates and
- 197 locations for all rehearsal and tour events;
- 198 (b) A detailed listing of the employee names, social
- 199 security numbers, and Missouri wages when salaries are
- 200 included in the base investment;
- 201 (c) Any other tax credits taken by the taxpayer
- 202 against Missouri income tax liabilities; and
- 203 (d) Any other information required by the department.

(2) For each year in which a taxpayer redeems a tax
credit claimed pursuant to this section, the taxpayer shall
include with his or her tax return the information required
by subdivision (1) of this section, as well as:

- 208 (a) The amount of tax credits being redeemed for the 209 current tax year;
- 210 (b) The amount of tax credits redeemed in prior tax 211 years; and
- 212 (c) The amount of unredeemed tax credits to be carried 213 over to subsequent tax years.
  - (3) Any taxpayer claiming, transferring, or selling a tax credit pursuant to this section shall be required to reimburse the department of revenue for any department-initiated audits relating to the tax credit. This subdivision shall not apply to routine tax audits of a taxpayer which may include the review of the tax credit authorized pursuant to this section.
- 5. (1) Tax credits authorized pursuant to this
  section may be transferred or sold in whole or in part by
  the taxpayer that claimed the tax credit, provided that the
  tax credit is transferred or sold to another Missouri
  taxpayer.
  - (2) A transferor may make one or more transfers or sales of tax credits claimed in a taxable year, and such transfers or sales may involve one or more transferees.
  - (3) A transferor shall submit to the department and to the department of revenue a written notification of any transfer or sale of tax credits within thirty days after the transfer or sale of such tax credits. Such notification shall include the amount of the transferor's unredeemed tax credits prior to transfer, the tax credit identifying certificate number or other relevant identifying

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236 information, the remaining amount of unredeemed tax credits 237 after transfer, all tax identification numbers for each 238 transferee, the date of transfer, the amount transferred, 239 and any other information required by the department or the 240 department of revenue.

- (4) A transferee shall not subsequently transfer or sell any tax credit acquired from a transferor. A tax credit that is transferred or sold shall not be redeemed by a transferee for any tax year that is more than five years after the initial date of issuance to the transferor, regardless of when the tax credit was acquired by the transferee.
- 248 (5) Tax credits shall not be transferred or sold for 249 less than sixty percent of the value of such tax credits.
- 250 (6) A taxpayer failing to comply with the provisions
  251 of this subsection shall not be able to redeem a tax credit
  252 until such taxpayer is in full compliance.
- 253 6. The aggregate amount of tax credits that may 254 be authorized in a given fiscal year pursuant to this 255 section shall not exceed eight million dollars. If the 256 amount of tax credits applied for by taxpayers exceeds such 257 amount, the department may, at its discretion, authorize 258 additional tax credits in an amount not to exceed two 259 million dollars in such fiscal year, provided that the 260 maximum amount of tax credits that may be authorized during the subsequent fiscal year shall be reduced by the amount of 261 additional tax credits that the department authorizes. 262
  - (2) Notwithstanding the provisions of subdivision (1) of subsection 3 of this section to the contrary, the amount of tax credits claimed by a taxpayer pursuant to this section during a fiscal year shall not exceed the following amounts:

268 (a) If a taxpayer's base investment is less than four
269 million dollars, the taxpayer shall not be awarded more than
270 one million dollars in tax credits;

- (b) If a taxpayer's base investment is at least four million dollars but less than eight million dollars, the taxpayer shall not be awarded more than two million dollars in tax credits; and
- 275 (c) If a taxpayer's base investment is at least eight
  276 million dollars, the taxpayer shall not be awarded more than
  277 three million dollars in tax credits.
- 278 7. The department shall promulgate such rules and regulations as are necessary to implement and administer the 279 provisions of this section. Any rule or portion of a rule, 280 281 as that term is defined in section 536.010, that is created 282 under the authority delegated in this section shall become 283 effective only if it complies with and is subject to all of 284 the provisions of chapter 536 and, if applicable, section 536.028. This section and chapter 536 are nonseverable and 285 if any of the powers vested with the general assembly 286 287 pursuant to chapter 536 to review, to delay the effective 288 date, or to disapprove and annul a rule are subsequently 289 held unconstitutional, then the grant of rulemaking 290 authority and any rule proposed or adopted after August 28, 291 2022, shall be invalid and void.
- 8. Pursuant to section 23.253 of the Missouri Sunset
  Act:
- 294 (1) The program authorized pursuant to this section 295 shall automatically sunset on December 31, 2029, unless 296 reauthorized by an act of the general assembly;
- 297 (2) If such program is reauthorized, the program
  298 authorized pursuant to this section shall automatically

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sunset on December thirty-first, twelve years after the effective date of the reauthorization;

- (3) This section shall terminate on September first of the calendar year immediately following the calendar year in which the program authorized pursuant to this section is sunset; and
  - (4) The provisions of this subsection shall not be construed to limit or in any way impair the department's ability to redeem tax credits authorized on or before the date the program authorized pursuant to this section expires, or a taxpayer's ability to redeem such tax credits.

Section B. Section A of this act shall become effective July 1, 2023.

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