## SENATE BILL NO. 485

## 101ST GENERAL ASSEMBLY

INTRODUCED BY SENATOR GANNON.

2254S.01I

## **AN ACT**

To amend chapter 375, RSMo, by adding thereto three new sections relating to air ambulance services, with a delayed effective date.

Be it enacted by the General Assembly of the State of Missouri, as follows:

Section A. Chapter 375, RSMo, is amended by adding thereto

ADRIANE D. CROUSE, Secretary

- 2 three new sections, to be known as sections 375.1400, 375.1405,
- 3 and 375.1410, to read as follows:
  - 375.1400. 1. Any air ambulance service or other
- 2 entity that directly or indirectly, whether through an
- 3 affiliated entity, agreement with a third-party entity, or
- 4 otherwise, solicits air ambulance membership subscriptions,
- 5 accepts air ambulance membership applications, or charges
- 6 air ambulance membership fees shall be considered an entity
- 7 engaged in the business of insurance and an insurer, as
- 8 defined in section 375.932.
- 9 2. An air ambulance membership shall be considered
- 10 insurance and an insurance product.
- 3. An air ambulance membership may be considered
- 12 secondary insurance coverage or a supplement to any
- 13 insurance coverage.
- 14 4. The department of commerce and insurance shall
- 15 regulate air ambulance memberships according to the
- 16 provisions of this section.
  - 375.1405. 1. An air carrier operating air ambulance
- 2 services shall, within one year of the effective date of

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3 this section, implement a patient advocacy program, which

- 4 shall include, at a minimum, the following components:
- 5 (1) A dedicated patient hotline number and dedicated
- 6 patient resource email address to process patient billing
- 7 and claims and to address patient questions, complaints, and
- 8 concerns;
- 9 (2) A dedicated patient advocacy page on the website
- 10 of the provider of the air ambulance services clearly marked
- with the words "patient portal" or "patient advocacy" that
- 12 is easily located by navigating the website and that
- 13 contains resources for patients that are clearly written and
- 14 comprehensive including, but not limited to:
- 15 (a) A layperson's explanation of what to expect during
- 16 the claims process;
- (b) Frequently asked questions and answers;
- 18 (c) Frequently used forms;
- (d) Information about the financial assistance or
- 20 charity care program offered by the provider of the air
- 21 ambulance services;
- 22 (e) Contact information for the U.S. Department of
- 23 Transportation's Office of Aviation Consumer Protection and
- 24 state and federal health and insurance regulatory agencies
- 25 and departments; and
- 26 (f) Other health consumer informational resources;
- 27 (3) Dedicated individuals assigned to review patient
- 28 complaints and disputes about air ambulance billing and to
- 29 respond to patients, governmental agencies, and any other
- 30 concerned parties no later than three months from the date a
- 31 complaint is received;
- 32 (4) Inclusion of the patient hotline number and email
- 33 address required under subdivision (1) of this subsection
- 34 and the address of the patient advocacy web page required

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35 under subdivision (2) of this subsection on all patient

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- 36 communication materials including, but not limited to,
- 37 websites, brochures, letters, invoices, and billing
- 38 statements that are sent to or made available to patients;
- 39 (5) Mandatory yearly patient advocacy training for all
- 40 personnel of the provider of the air ambulance services who
- 41 have direct interaction with patients or their family
- 42 members through written, verbal, or electronic
- 43 communication; and
- 44 (6) A financial assistance or charity care program to
- 45 assist patients suffering financial hardship with resolving
- 46 any unpaid balance owed to the provider of the air ambulance
- 47 services.
- 48 2. The provisions of this section shall not be
- 49 enforced in a manner that conflicts with federal law or any
- 50 federal preemption of state regulation of air carriers.
  - 375.1410. An entity selling air ambulance membership
- 2 products shall make the following general disclosures in
- 3 writing in at least twelve-point bold-type font on any
- 4 advertisement, marketing material, brochure, or contract
- 5 terms and conditions made available to prospective members
- 6 or the public:
- 7 (1) If eligible and covered by Medicaid or Medicaid
- 8 managed care, the prospective member is already covered with
- 9 no out-of-pocket cost liability for air ambulance services;
- 10 and
- 11 (2) If eligible and covered under Medicare or a
- 12 Medicare supplemental plan, the prospective member might
- 13 already be covered for air ambulance services and should
- 14 consult a representative of the Medicare program or a
- 15 representative of his or her Medicare Advantage or Medicare
- supplemental plan to determine the level of existing

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- 17 coverage the prospective member has for air ambulance
- 18 services and out-of-pocket costs and whether the plan
- 19 provider recommends additional supplemental insurance
- 20 coverage.

Section B. The enactment of sections 375.1400,

- 2 375.1405, and 375.1410 of this act shall become effective on
- 3 January 1, 2022.

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