

FIRST REGULAR SESSION
SENATE COMMITTEE SUBSTITUTE FOR
SENATE BILL NO. 276
100TH GENERAL ASSEMBLY

Reported from the Committee on Government Reform, March 14, 2019, with recommendation that the Senate Committee Substitute do pass.

0418S.03C

ADRIANE D. CROUSE, Secretary.

AN ACT

To repeal sections 407.020 and 407.025, RSMo, and to enact in lieu thereof two new sections relating to civil actions to recover damages for unlawful merchandising practices, with an existing penalty provision.

Be it enacted by the General Assembly of the State of Missouri, as follows:

Section A. Sections 407.020 and 407.025, RSMo, are repealed and two new sections enacted in lieu thereof, to be known as sections 407.020 and 407.025, to read as follows:

407.020. 1. The act, use or employment by any person of any deception, fraud, false pretense, false promise, misrepresentation, unfair practice or the concealment, suppression, or omission of any material fact in connection with the sale or advertisement of any merchandise in trade or commerce or the solicitation of any funds for any charitable purpose, as defined in section 407.453, in or from the state of Missouri, is declared to be an unlawful practice. The use by any person, in connection with the sale or advertisement of any merchandise in trade or commerce or the solicitation of any funds for any charitable purpose, as defined in section 407.453, in or from the state of Missouri of the fact that the attorney general has approved any filing required by this chapter as the approval, sanction or endorsement of any activity, project or action of such person, is declared to be an unlawful practice. Any act, use or employment declared unlawful by this subsection violates this subsection whether committed before, during or after the sale, advertisement or solicitation.

2. Nothing contained in this section shall apply to:

(1) The owner or publisher of any newspaper, magazine, publication or

EXPLANATION—Matter enclosed in bold-faced brackets [thus] in this bill is not enacted and is intended to be omitted in the law.

17 printed matter wherein such advertisement appears, or the owner or operator of
18 a radio or television station which disseminates such advertisement when the
19 owner, publisher or operator has no knowledge of the intent, design or purpose
20 of the advertiser; [or]

21 (2) Any institution, company, or entity that is subject to chartering,
22 licensing, or regulation by the director of the department of insurance, financial
23 institutions and professional registration under chapter 354 or chapters 374 to
24 385, the director of the division of credit unions under chapter 370, or director of
25 the division of finance under chapters 361 to 369, or chapter 371, unless such
26 directors specifically authorize the attorney general to implement the powers of
27 this chapter or such powers are provided to either the attorney general or a
28 private citizen by statute; or

29 (3) **Any advertisement, merchandise, or transaction in which the**
30 **merchandise consists of a new residence in a transaction in which the**
31 **buyer is offered in the sale contract an express warranty by the builder**
32 **or through a third party warranty company paid for by the builder and**
33 **the sale contract contains substantially the following disclaimer in all**
34 **capital letters with characters of at least ten-point type: "THIS**
35 **CONTRACT, MERCHANDISE, AND PROPERTY CONVEYED UNDER**
36 **THIS CONTRACT AND THE TRANSACTION BETWEEN THE SELLER**
37 **AND BUYER IS EXCLUDED FROM COVERAGE UNDER THE**
38 **MERCHANDISING PRACTICES ACT, SECTIONS 407.010 TO 407.130,**
39 **RSMO.". As used in this section, the term "residence" shall mean a**
40 **single-family house, duplex, triplex, quadraplex, or a unit in a multiunit**
41 **residential structure in which title to each individual unit is**
42 **transferred to the owner under a condominium or cooperative system**
43 **and shall include common areas and common elements as defined in**
44 **subdivision (4) of section 448.1-103.**

45 3. Any person who willfully and knowingly engages in any act, use,
46 employment or practice declared to be unlawful by this section with the intent to
47 defraud shall be guilty of a class E felony.

48 4. It shall be the duty of each prosecuting attorney and circuit attorney
49 in their respective jurisdictions to commence any criminal actions under this
50 section, and the attorney general shall have concurrent original jurisdiction to
51 commence such criminal actions throughout the state where such violations have
52 occurred.

53 5. It shall be an unlawful practice for any long-term care facility, as
54 defined in section 192.2300, except a facility which is a residential care facility
55 or an assisted living facility, as defined in section 198.006, which makes, either
56 orally or in writing, representation to residents, prospective residents, their
57 families or representatives regarding the quality of care provided, or systems or
58 methods utilized for assurance or maintenance of standards of care to refuse to
59 provide copies of documents which reflect the facility's evaluation of the quality
60 of care, except that the facility may remove information that would allow
61 identification of any resident. If the facility is requested to provide any copies,
62 a reasonable amount, as established by departmental rule, may be charged.

63 6. Any long-term care facility, as defined in section 192.2300, which
64 commits an unlawful practice under this section shall be liable for damages in a
65 civil action of up to one thousand dollars for each violation, and attorney's fees
66 and costs incurred by a prevailing plaintiff, as allowed by the circuit court.

 407.025. 1. Any person who purchases or leases merchandise primarily
2 for personal, family or household purposes and thereby suffers an ascertainable
3 loss of money or property, real or personal, as a result of the use or employment
4 by another person of a method, act or practice declared unlawful by section
5 407.020, may bring a private civil action in either the circuit court of the county
6 in which the seller or lessor resides or in which the transaction complained of
7 took place, to recover actual damages.

8 **2. A person seeking to recover damages shall establish:**

9 **(1) That the person acted as a reasonable consumer would in**
10 **light of all circumstances;**

11 **(2) That the method, act, or practice declared unlawful by**
12 **section 407.020 caused the person to enter into the transaction that**
13 **resulted in damages; and**

14 **(3) Individual damages with sufficiently definitive and objective**
15 **evidence to allow the loss to be calculated with a reasonable degree of**
16 **certainty.**

17 **A court may dismiss a claim as a matter of law where the claim fails to**
18 **show a likelihood that the method, act, or practice alleged to be**
19 **unlawful would mislead a reasonable consumer.**

20 **3. The court may, in its discretion[,]:**

21 **(1) Award punitive damages [and may];**

22 **(2) Award to the prevailing party attorney's fees, based on the amount of**

23 time reasonably expended[,]; and [may]

24 **(3) Provide such equitable relief as it deems necessary or proper to**
25 **protect the prevailing party from the methods, acts, or practices**
26 **declared unlawful by section 407.020.**

27 **4. No action may be brought under this section to recover**
28 **damages for personal injury or death.**

29 **5. A cause of action under this section accrues on the date of**
30 **purchase or lease described in subsection 1 of this section.**

31 **[2.] 6.** Persons entitled to bring an action pursuant to subsection 1 of this
32 section may, if the unlawful method, act or practice has caused similar injury to
33 numerous other persons, institute an action as representative or representatives
34 of a class against one or more defendants as representatives of a class, and the
35 petition shall allege such facts as will show that these persons or the named
36 defendants specifically named and served with process have been fairly chosen
37 and adequately and fairly represent the whole class, to recover damages as
38 provided for in subsection 1 of this section. The plaintiff shall be required to
39 prove such allegations, unless all of the members of the class have entered their
40 appearance, and it shall not be sufficient to prove such facts by the admission or
41 admissions of the defendants who have entered their appearance. In any action
42 brought pursuant to this section, the court may in its discretion order, in addition
43 to damages, injunction or other equitable relief and reasonable attorney's
44 fees. **Attorney's fees, if awarded, shall bear a reasonable relationship**
45 **to the amount of the judgment.**

46 **[3.] 7.** An action may be maintained as a class action in a manner
47 consistent with Rule 23 of the Federal Rules of Civil Procedure and Missouri rule
48 of civil procedure 52.08 to the extent such state rule is not inconsistent with the
49 federal rule if:

50 (1) The class is so numerous that joinder of all members is impracticable;

51 (2) There are questions of law or fact common to the class;

52 (3) The claims or defenses of the representative parties are typical of the
53 claims or defenses of the class; and

54 (4) The representative parties will fairly and adequately protect the
55 interests of the class; and, in addition

56 (5) The prosecution of separate action by or against individual members
57 of the class would create a risk of:

58 (a) Inconsistent or varying adjudications with respect to individual

59 members of the class which would establish incompatible standards of conduct for
60 the party opposing the class; or

61 (b) Adjudications with respect to individual members of the class which
62 would as a practical matter be dispositive of the interests of the other members
63 not parties to the adjudications or substantially impair or impede their ability to
64 protect their interests; or

65 (6) The party opposing the class has acted or refused to act on grounds
66 generally applicable to the class, thereby making appropriate final injunctive
67 relief or corresponding declaratory relief with respect to the class as a whole; or

68 (7) The court finds that the questions of law or fact common to the
69 members of the class predominate over any questions affecting only individual
70 members, and that a class action is superior to other available methods for the
71 fair and efficient adjudication of the controversy. The matters pertinent to the
72 findings include:

73 (a) The interest of members of the class in individually controlling the
74 prosecution or defense of separate actions;

75 (b) The extent and nature of any litigation concerning the controversy
76 already commenced by or against members of the class;

77 (c) The desirability or undesirability of concentrating the litigation of the
78 claims in the particular forum;

79 (d) The difficulties likely to be encountered in the management of a class
80 action.

81 [4.] 8. (1) As soon as practicable after the commencement of an action
82 brought as a class action, the court shall determine by order whether it is to be
83 so maintained. An order pursuant to this subdivision may be conditional, and
84 may be altered or amended before the decision on the merits.

85 (2) In any class action maintained pursuant to subdivision (7) of
86 subsection [3] 7 of this section, the court shall direct to the members of the class
87 the best notice practicable under the circumstances, including individual notice
88 to all members who can be identified through reasonable effort. The notice shall
89 advise each member that:

90 (a) The court will exclude such member from the class if such member so
91 requests by a specified date;

92 (b) The judgment, whether favorable or not, will include all members who
93 do not request exclusion; and

94 (c) Any member who does request exclusion may, if such member desires,

95 enter an appearance through such member's counsel.

96 (3) The judgment in an action maintained as a class action pursuant to
97 subdivision (5) of subsection [3] 7 of this section or subdivision (6) of subsection
98 [3] 7 of this section, whether or not favorable to the class, shall include and
99 describe those whom the court finds to be members of the class. The judgment
100 in an action maintained as a class action pursuant to subdivision (7) of subsection
101 [3] 7 of this section, whether or not favorable to the class, shall include and
102 specify or describe those to whom the notice provided in subdivision (2) of this
103 subsection was directed, and who have requested exclusion, and whom the court
104 finds to be members of the class.

105 (4) When appropriate an action may be brought or maintained as a class
106 action with respect to particular issues, or a class may be divided into subclasses
107 and each subclass treated as a class, and the provisions of this section shall then
108 be construed and applied accordingly.

109 [5.] 9. In the conduct of actions to which this section applies, the court
110 may make appropriate orders:

111 (1) Determining the course of proceedings or prescribing measures to
112 prevent undue repetition or complication in the presentation of evidence or
113 argument;

114 (2) Requiring, for the protection of the members of the class or otherwise
115 for the fair conduct of the action, that notice be given in such manner as the court
116 may direct to some or all of the members of any step in the action, or of the
117 proposed extent of the judgment, or of the opportunity of members to signify
118 whether they consider the representation fair and adequate, to intervene and
119 present claims or defenses, or otherwise to come into the action;

120 (3) Imposing conditions on the representative parties or on intervenors;

121 (4) Requiring that the pleadings be amended to eliminate therefrom
122 allegations as to representation of absent persons, and that the action proceed
123 accordingly;

124 (5) Dealing with similar procedural matters.

125 [6.] 10. A class action shall not be dismissed or compromised without the
126 approval of the court, and notice of the proposed dismissal or compromise shall
127 be given to all members of the class in such manner as the court directs.

128 [7.] 11. Upon commencement of any action brought pursuant to
129 subsection 1 of this section, the plaintiff or plaintiffs shall inform the clerk of the
130 court in which such action is brought, on forms to be provided by such clerk, that

131 the action is brought pursuant to this section. The clerk of the court shall
132 forthwith inform the attorney general of the commencement of such action,
133 together with a copy of the complaint or other initial pleading, and, upon entry
134 of any judgment or decree in the action, the clerk shall mail a copy of such
135 judgment or decree to the attorney general.

136 [8.] 12. Any permanent injunction, judgment or order of the court made
137 pursuant to section 407.100 shall be prima facie evidence in an action brought
138 pursuant to this section that the respondent used or employed a method, act or
139 practice declared unlawful by section 407.020.

Unofficial ✓

Bill

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