

Senate Interim Committee on Utility Regulation and Infrastructure Investment August 24, 2016

Edward Haye VP, Chief Regulatory Counsel American Water



Illinois Missouri Hawaii AMERICAN WATER

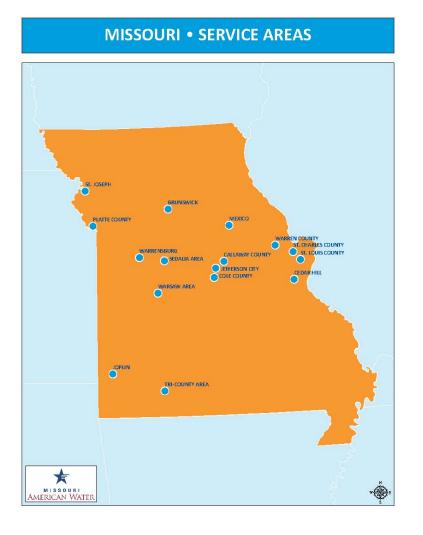
- Heritage dates back to 1886
- Largest U.S. water & wastewater services provider
- 1,600 communities in 40 states & parts of Canada

- 15 million people served
- 3.2 million regulated customers
- 6,400 employees
- 48,000 miles of pipeline



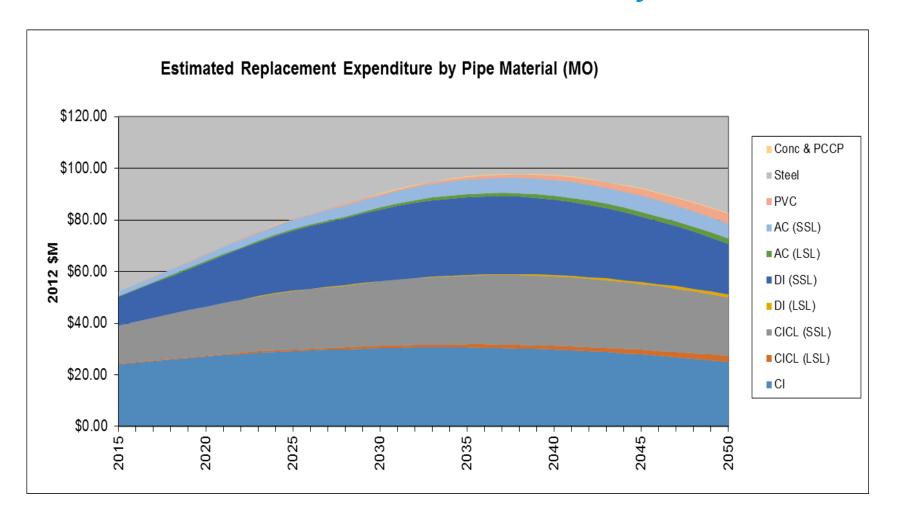
Missouri-American Water

- Largest water utility in Missouri
- Water and wastewater service provider to 1.5 million or approximately 1 in 4 Missourians



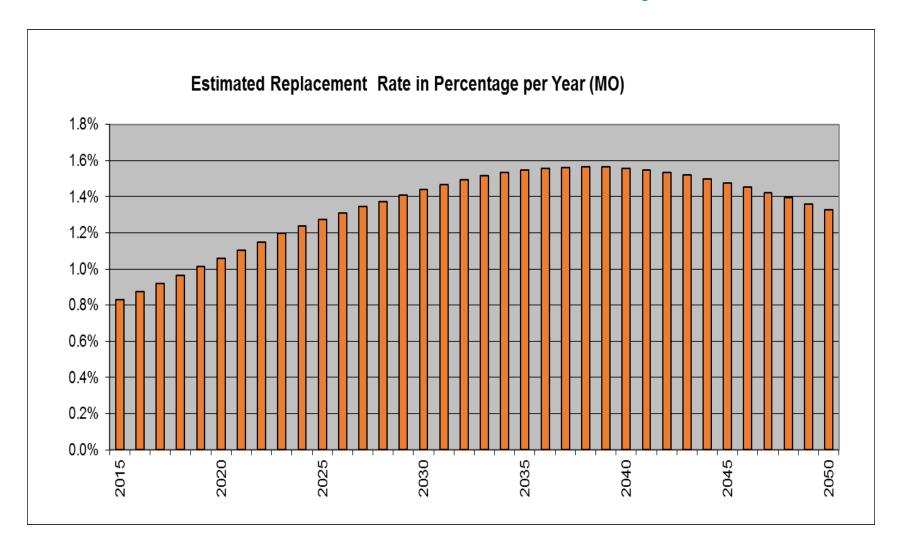


Missouri-American Water Distribution System



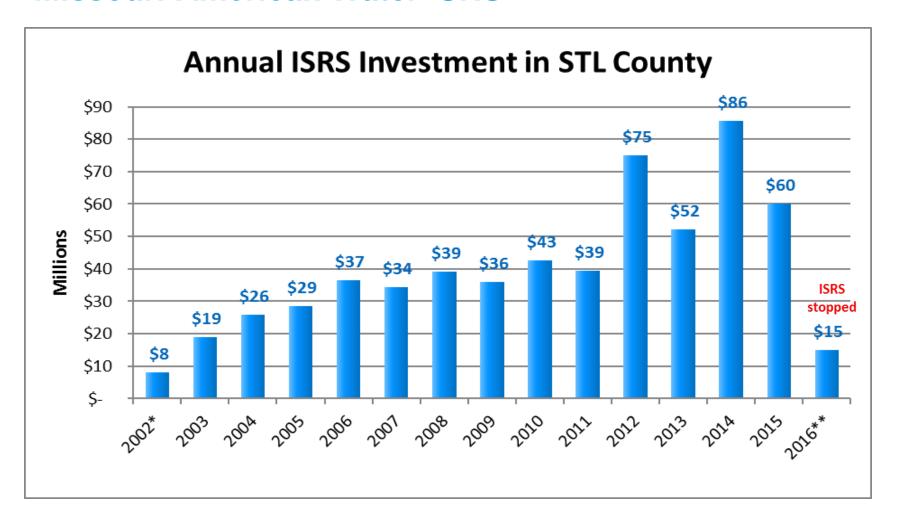


Missouri-American Water Distribution System



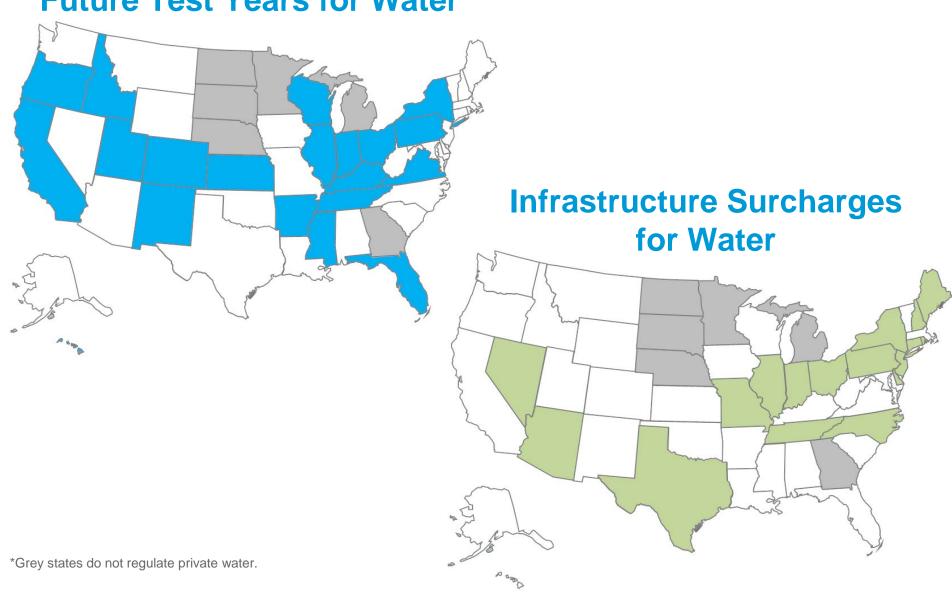


Missouri-American Water ISRS



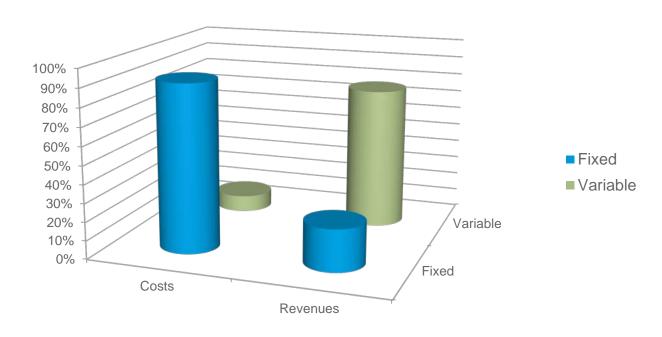


Future Test Years for Water





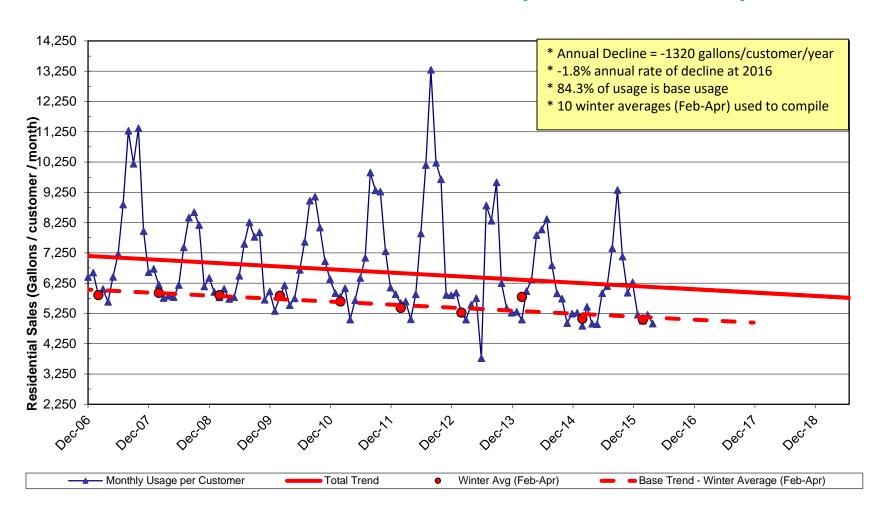
Missouri-American Water's Throughput Incentive



Variance	Revenues	Costs	
- 68%	23%	91%	Fixed
+ 68%	77%	9%	Variable



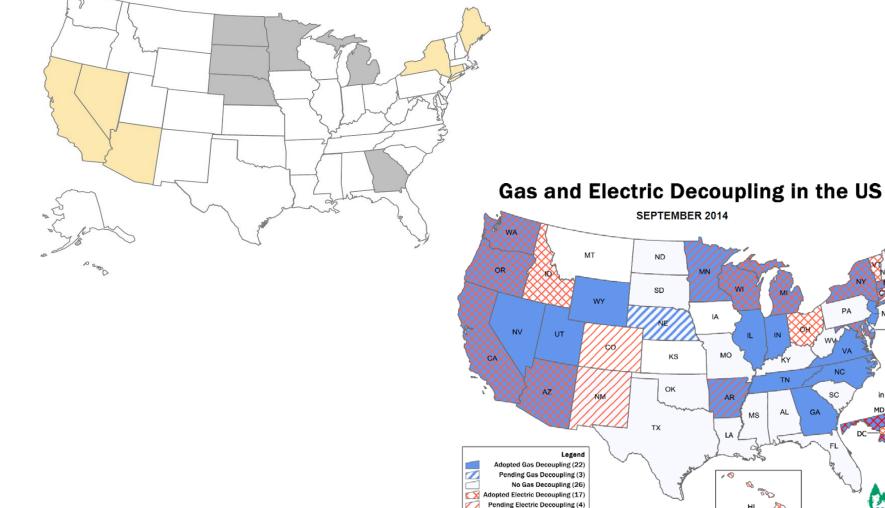
Missouri-American Water Residential Sales Per Customer (10 Year Trend)



Solution: Revenue Decoupling



Water Decoupling in the US



No Electric Decoupling (30)